

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, August 23, 2019 at the hour of 8:30 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors David Ernesto Munar and Mary B. Richardson-Lowry (3)

Board Chair M. Hill Hammock (ex-officio) and Directors Mary Driscoll, RN, MPH; Ada Mary Gugenheim; and Mike Koetting

Present

Telephonically: Steven Scheer (Non-Director Member)

Absent: Director Hon. Dennis Deer, LCPC, CCFC (1)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer
Charles Jones – Chief Procurement Officer
Jeff McCutchan – General Counsel

Deborah Santana – Secretary to the Board
John Jay Shannon, MD – Chief Executive Officer

II. Public Speakers

Chair Reiter asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

III. Action Items

A. Minutes of the Finance Committee Meeting, July 19, 2019

Director Richardson-Lowry, seconded by Director Munar, moved to accept the Minutes of the Finance Committee Meeting of July 19, 2019. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

Director Richardson-Lowry inquired whether more detailed information can be provided on the minority and women-owned business enterprise (M/WBE) participation for the contracts presented for consideration. Mr. Jones responded affirmatively. Chair Reiter noted that the Committee now receives monthly reports on M/WBE participation, although there is a two (2) month lag in the information.

Director Richardson-Lowry, seconded by Director Munar, moved the approval of request numbers 1 through 21, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

III. Action Items (continued)

C. Proposed Transfers of Funds (Attachment #2)

Ekerete Akpan, Chief Financial Officer, provided an overview of the proposed Transfers of Funds. The Committee reviewed and discussed the item.

Director Munar, seconded by Director Richardson-Lowry, moved the approval of the proposed Transfers of Funds. THE MOTION CARRIED UNANIMOUSLY.

D. Any items listed under Section III and VI

IV. Report from Chief Procurement Officer

A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation (Attachment #3)

B. Report of emergency purchases (Attachment #4)

Mr. Jones provided an overview of the two (2) reports presented for the Committee's information. The Committee reviewed and discussed the information.

V. Report from the Chief Financial Officer (Attachment #5)

- **Metrics**
- **Financials: June 2019**

Mr. Akpan provided an overview of the metrics and Financials through June 2019. The Committee reviewed and discussed the information.

The Committee held an extensive discussion on the growing uncompensated and charity care being provided by Cook County Health (CCH). Chair Reiter commented that, although CCH has become a declining expense on the County's overall budget and CCH continues to work to become more self-sufficient, that is becoming an unsustainable position to hold as uncompensated and charity care expense continues to increase. Director Driscoll stated that there needs to be a push with the State or County lawmakers to figure out how more people can become insured, and how other caregivers can kick in their fair share in dollars or care to take care of the uninsured.

Dr. John Jay Shannon, Chief Executive Officer, stated that an analysis was done a few years ago that looked at the local tax allocation being directed towards the public safety net; when indexed against the proportion of people living in poverty in that area, it showed that we're lagging, compared to some of the other major urban healthcare centers. He indicated that a new analysis should be done to reflect current conditions. Board Chair Hammock recommended that the administration look at other areas to see what they are doing in response, as they must have the same problems with uncompensated and charity care.

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Request: Request made for more detailed information to be provided on the minority and women-owned business enterprise (M/WBE) participation for the contracts presented for consideration. Page 1
- Request: Request made for a report with geographic distribution, based on County Board districts, of the uncompensated and charity care that CCH provides, and what that trend would look like. Page 3
- Follow-up: Recommendation made that there be a third (3rd) party review of uncompensated and charity care to validate what is being prognosticated by the administration. Page 3
- Request: Request made for a data point relating to area hospitals that close or merge, to address whether this impacts CCH's uncompensated and charity care. Page 3

Cook County Health and Hospitals System
Finance Committee Meeting
August 23, 2019

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
AUGUST 23, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Award							
1	Illinois Public Health Institute	Service - Alliance for Health Equity Hospital Opioid Treatment and Response (HOTR) Learning Collaborative	Grant award amount: \$2,500.00	n/a	n/a	System	4
Accept Grant Renewals							
2	Illinois Department of Human Services	Service - Comprehensive Medication Assistance Treatment (MAT) at Cermak Health Services	Grant renewal amount: \$658,083.00	n/a	n/a	CHSCC	5
3	Illinois Department of Public Health	Service - epidemiology and laboratory capacity for infectious disease - Combatting Extensive Drug Resistant Organism (XDRO)	Grant renewal amount: \$242,730.00	n/a	n/a	System	6
4	Illinois Department of Public Health	Service - Cities Readiness Initiative Program	Grant renewal amount: \$145,412.00	n/a	n/a	CCDPH	7
Increase Contracts							
5	Cross Country	Service - nursing agency registry	\$1,700,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/9 responses	PHCC, SHCC	8
6	St. Jude Medical / Abbott	Product - electrophysiology implantable and atrial septal defect closures	\$1,500,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2017/5 vendors available	System	9
7	Professional Nursing, Inc.	Service - nursing agency registry	\$1,300,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/9 responses	PHCC, SHCC	10
8	Steris Instruments Management Services	Service - Sterile Process Department (SPD) management and support services	\$1,000,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2016/2 vendors available	System	11

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
AUGUST 23, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Increase Contracts (continued)							
9	Hologic, Inc.	Product - cytology and molecular testing instruments	\$456,000.00	Sole Source	n/a	System	12
10	Stryker Spine & Orthobiologics	Product - implants, spine and orthobiologics	\$430,422.20	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2014/4 vendors available	System	13
11	Medtronic USA, Inc.	Product - catheters, guidewires and inflation devices	\$180,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2017/8 vendors available	System	14
12	Linda Harmon	Service - consultant to provide anatomic pathology planning, development and implementation of administrative and technical programs and policies	\$81,900.00	Sole Source	n/a	System	15
Increase and Extend Contracts							
13	Varian Medical Systems, Inc.	Service - software support and maintenance for Aria/Eclipse radiological equipment	\$1,744,950.00	Sole Source	n/a	System	16
14	Bayer Healthcare LLC	Product - Stellant syringes	\$1,160,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2016/2 vendors available	System	17
Execute Contracts							
15	Office Depot, Inc.	Product and Service - office supplies	\$1,491,083.64	GPO	2	System	18
16	Allscripts	Product and Service - software licensing, maintenance and support	\$829,760.00	Sole Source	n/a	System	19

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
AUGUST 23, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts (continued)							
17	Quidel Corporation	Product - microbiology reagents for the culturing of influenza virus	\$599,952.30	Sole Source	n/a	System	20
18	SET Environmental, Inc.	Service - 637 S. Wood Street Durand Building decontamination and cleanup	\$292,000.00	Comparable Government Procurement	n/a	System	21
19	StarSurgical, Inc.	Product - Wittman's Patch/Trans Abdominal Wall Traction	\$280,280.00	Sole Source	n/a	System	22
20	Laborie Medical Technologies, Inc.	Product and Service - Aquarius CT Urodynamic System, Sonesta procedure table	\$252,656.00	Sole Source	n/a	System	23
21	Hayes Locums	Service - medical staffing for a neonatal-perinatal physician	\$195,360.00	Sole Source	n/a	System	24

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Diane Washington, M.D., Executive Director of Behavioral Health	
DATE: 08/16/2019		PRODUCT / SERVICE: Service: Alliance for Health Equity Hospital Opioid Treatment and Response (HOTR) Learning Collaborative.	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Illinois Public Health Institute (IPHI), Chicago, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$2,500.00
CONTRACT PERIOD: 04/01/2019 thru 12/31/2019			CONTRACT NUMBER:
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			
PRIOR CONTRACT HISTORY: N/A			
NEW PROPOSAL JUSTIFICATION: Under this grant agreement, IPHI is providing a stipend of \$2,500.00 to CCH for participation in the HOTR Learning Collaborative. The Collaborative will focus on clinical implementation and will discuss workflows, operational challenges and solutions, and staff training. The HOTR Learning Collaborative will also work with IPHI team and American Institutes for Research (AIR) to identify technical assistance and training needs and receive technical assistance and training.			
TERMS OF REQUEST: This is a request to accept a grant award in an amount not to exceed \$2,500.00 as needed, for a period of nine (9) months from 04/01/2019 thru 12/31/2019.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A			
CCH CFO: Ekerete Akpan, Chief Financial Officer		<div style="border: 1px solid black; padding: 10px; text-align: center;">APPROVED AUG 30 2019 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</div>	
CCH CEO: John Jay Shannon, M.D., Chief Executive Officer			
Request # 1			

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Diane Washington, M.D. Executive Director Behavioral Health	
DATE: 08/16/2019		PRODUCT / SERVICE: Comprehensive Medication Assistance Treatment (MAT) at Cermak Health Services	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED:	
CONTRACT PERIOD: 07/01/2019 thru 06/30/2020		GRANT FUNDED /RENEWAL AMOUNT: \$658,083.00	
REVISED CONTRACT PERIOD: 07/01/2019 thru 06/30/2020		CONTRACT NUMBER: 43CYC03159	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:
On 08/31/2018 the CCH Board of Directors approved a grant award in the amount of \$150,000.00 for a period of twelve (12) months from 07/01/2018 thru 06/30/2019. On 02/28/2019 the CCH Board of Directors approved an increase in the amount of \$4,501.00. The Vivitrol program provided vivitrol administration, monthly injections and monitoring for once a month and care coordination to a selected group of individuals detained at Cook County Department of Corrections (CCDOC).

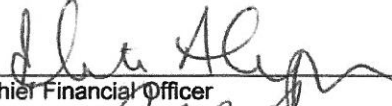
NEW PROPOSAL JUSTIFICATION:
Under this grant agreement, funding for this initiative will support pre-release identification, education, and post-release linkage, case management and post-release outreach for patients with Opioid Use Disorder (OUD) at the CCDOC.

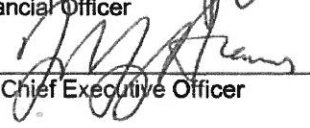
- 1) The Comprehensive Cermak MAT program will provide education on all three medications, Buprenorphine, Methadone, Naltrexone to treat OUD for 850 patients over the service year;
- 2) provide an introduction to Recovery Services education to 850 patients within the service year;
- 3) provide 500 assessments to patients to develop appropriate care coordination planning post-release;
- 4) complete 300 post-release MAT coordination plans; and

Health Educators will also provide "warm hand-offs" and support linkage plan development. Upon release from CCDOC, patients will also be linked to behavioral health services including Illinois Department of Human Services, Division of Substance Use Prevention and Recovery (IDHS/SUPR), licensed Level 1, 2 and 3.5 community based recovery services. To support our most vulnerable patients post-release, an additional Community Health Worker would build engagement with patients during detention and provide outreach following release from corrections.

TERMS OF REQUEST:
This is a request to accept a grant renewal award in an amount not exceeding \$658,083.00 as needed, for a period of twelve (12) months from 07/01/2019 thru 06/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
2

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Cook County Health

BOARD APPROVAL REQUEST

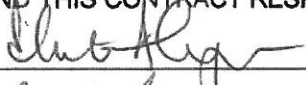
SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 08/16/2019		PRODUCT / SERVICE: Product and Service- Epidemiology and Laboratory Capacity for Infectious Disease- Combatting Extensive Drug Resistant Organism (XDRO)	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$242,730.00
CONTRACT PERIOD: 08/01/2019 thru 07/31/2020			CONTRACT NUMBER:
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			


PRIOR CONTRACT HISTORY:
The CCH Board of Directors approved on 12/21/2018 a grant of \$253,000.00 from IDPH for the XDRO registry for period of seven (7) months from 01/01/2019 thru 07/31/2019

NEW PROPOSAL JUSTIFICATION:
Under this agreement, CCH will work collaboratively in expanding the XDRO registry to adapt reporting for emerging pathogens; develop real time automated alerting functionality of the XDRO registry; validate data reported to the XDRO registry; develop and refine models to identify high risk hospitals and patients to help inform Healthcare Associated Infection (HAI) prevention efforts; and provide data integration and analytic support in response to emergent and urgent patient safety and quality related projects.

TERMS OF REQUEST:
This is a request to accept a grant renewal award in an amount not to exceed \$242,730.00, as needed for a (12) month period 08/01/2019 thru 07/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Terry Mason, M.D., Chief Operating Officer, Cook County Department of Public Health	
DATE: 08/16/2019		PRODUCT / SERVICE: Service – Cities Readiness Initiative Program	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED AMOUNT: \$145,412.00	
CONTRACT PERIOD: 07/01/2019 thru 06/30/2020		CONTRACT #: 07580005H	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

The previous Grant Agreement was for twelve (12) months from 07/01/2018 thru 06/30/2019 in the amount of \$148,683.00, was approved by the Cook County Health Board on 11/30/2018.

NEW PROPOSAL JUSTIFICATION:

As a state certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide support activities to assist suburban Cook County communities in planning and exercises for public health incidents/emergencies.

*The cost of the early termination of this grant is approximately \$56,000.00.

TERMS OF REQUEST:

This is a request to accept grant renewal number 07580005H in an amount not to exceed \$145,412.00 for a period of twelve (12) months from 07/01/2019 thru 06/30/2020.

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, MD, Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Priyang Baxi, Director of Systems and Operations Nursing		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Service- Nursing Agency Registry	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Cross Country, Boca Raton, FL	
ACCOUNT: 521119 Stroger Hospital 521119 Provident Hospital	FISCAL IMPACT NOT TO EXCEED: \$1,200,000.00 \$500,000.00 Total: \$1,700,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2017 to 11/30/2020		CONTRACT NUMBER: H17-25-114	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (9)			

PRIOR CONTRACT HISTORY:

The Cook County Health Board of Directors approved contract number H17-25-114 for nursing agency services on 10/27/2017 for Stroger and Provident Hospitals in the amount of \$3,085,500.00 for a thirty-six (36) month period from 12/01/2017 to 11/30/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to supplement nursing services staff at Stroger and Provident Hospitals.

TERMS OF REQUEST:

This is a request to increase the contract number H17-25-114 in an amount not to exceed \$1,700,000.00 as needed for the remainder of the contract period thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

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Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: Rami Doukky, MD, Chair Division of Cardiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D. Chief Medical Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Product: Electrophysiology Implantable and Atrial Septal Defect Closures	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: St. Jude Medical / Abbott, Chicago, IL	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$1,500,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 1/01/2018 thru 12/31/2020		CONTRACT NUMBER: H18-25-002	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (5)			


PRIOR CONTRACT HISTORY:
The Cook County Health (CCH) Board of Directors approved contract number H18-25-002 on 12/15/2017 in the amount of \$915,000.00 for a period of thirty-six (36) months from 01/01/2018 through 12/31/2020.

NEW PROPOSAL JUSTIFICATION:
This request is to increase funds for implantable devices that will be performed in the new Electrophysiology (EP) Lab. For the past 17 years, CCH patients in need of these devices were sent out through an affiliation agreement in which Stroger paid for devices, physician services and tech fees. Once the EP lab is functional, we will provide all EP services at Stroger and will receive reimbursements that were not previously captured.

TERMS OF REQUEST:
This is a request to increase contract H18-25-002 in an amount not to exceed \$1,500,000.00 as needed, for the remainder of the contract period thru 12/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
6

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Priyang Baxi, Director of Systems and Operations Nursing		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Service- Nursing Agency Registry	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Professional Nursing, Inc. (PNI), Chicago, IL	
ACCOUNT: 521119 Stroger Hospital 521119 Provident Hospital	FISCAL IMPACT NOT TO EXCEED: \$1,200,000.00 \$100,000.00 Total: \$1,300,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2017 to 11/30/2020		CONTRACT NUMBER: H17-25-116	
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: RFP (9)			

PRIOR CONTRACT HISTORY:

The Cook County Health Board of Directors approved contract number H17-25-116 for nursing agency services on 10/27/2017 for Stroger and Provident Hospitals in the amount of \$1,442,100.00 for a thirty-six (36) month period from 12/01/2017 to 11/30/2020.

NEW PROPOSAL JUSTIFICATION:

This request is to supplement nursing services staff at Stroger and Provident Hospitals.

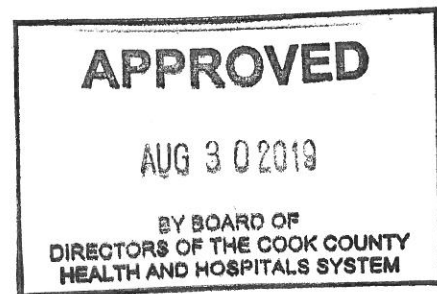
TERMS OF REQUEST:

This is a request to increase contract number H17-25-116 in an amount not to exceed \$1,300,000.00 as needed for the remainder of the contract period thru 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #

7

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Priyang Baxi, Director of Systems and Operations Nursing		EXECUTIVE SPONSOR: Beena Peters, Chief Nursing Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Service – Sterile Process Department (SPD) Management and Support Services	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Steris Instruments Management Services, Birmingham, AL	
ACCOUNT: 521119	FISCAL IMPACT NOT TO EXCEED: \$1,000,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 08/01/2019 thru 11/30/2019		CONTRACT NUMBER: H16-25-122	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (2)			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H16-25-122 on 07/29/2016 in the amount of \$2,203,200.00 for a period from 08/01/2016 thru 07/31/2019. An amendment was approved by the CCH Board of Directors on 06/28/2019 to increase the contract in the amount of \$350,000.00 and extend thru 11/30/2019.

NEW PROPOSAL JUSTIFICATION:

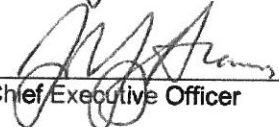
The vendor will continue to provide supplemental management staffing coverage for the Stroger Hospital Department of Sterile Processing. A contract renewal request will be presented to the Board of Directors prior to fiscal year end.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-122 in an amount not to exceed \$1,000,000.00, as needed, for the remainder of the contract period thru 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH CFO: 
 Ekerete Akpan, Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

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AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aamer Qidwai, Senior Director of Laboratory Medicine		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 08/16/2019		PRODUCT / SERVICE: Product, Cytology and Molecular Testing Instruments	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Hologic, Inc., Marlborough, MA	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$456,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 06/01/2018 thru 05/31/2021		CONTRACT NUMBER: H18-25-038	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			


PRIOR CONTRACT HISTORY:
The Cook County Health (CCH) Board of Directors approved Contract number H18-25-038 on 05/25/2018 in the amount of \$3,000,000.00 for the thirty-six (36) month term from 06/01/2018 thru 05/31/2021.


NEW PROPOSAL JUSTIFICATION:
The Pathology Department would like to add an additional testing capability to its laboratory under a rental reagent agreement, the Hologic APTIMA Mycoplasma Genitalium Assay.

This request is a sole source because the Hologic product is the only FDA approved Assay.

TERMS OF REQUEST:
This is a request to increase contract number H18-25-038 in an amount not to exceed \$456,000.00, as needed for the remainder of the contract thru 05/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH Chief Financial Officer: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
9

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chair Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Product – Implants, Spine and Orthobiologics	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Stryker Spine & Orthobiologics, Kalamazoo, MI	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$430,422.20	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 11/01/2014 thru 11/30/2019		CONTRACT NUMBER: H14-25-096	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (4)			

PRIOR CONTRACT HISTORY:

Contract number H14-25-096 was approved by the CCH Board of Directors on 12/01/2014 in the amount not to exceed \$740,000.00 for a period of twelve (12) months from 11/01/2014 thru 10/31/2015. On 10/05/2015, the Office of Supply Chain Management approved a request to extend and increase the contract by \$148,000.00 thru 12/31/2015. On 12/18/2015, the CCH Board of Directors approved a request to extend and increase the contract by \$740,000.00 for a period of twelve (12) months from 01/01/2015 thru 12/31/2016. The Office of Supply Chain Management approved a request on 01/01/2017 to extend thru 02/28/2017. On 02/28/2017, the CCH Board of Directors approved a request to extend and increase the contract by \$500,000.00 thru 11/20/2018. The Office of Supply Chain Management approved a request to extend thru 11/30/2019.

NEW PROPOSAL JUSTIFICATION:

This request will allow contractor to continue to provide CCH the necessary supplies and support for spine implants and orthobiologic products for spine cases in the Department of Surgery. This RFP process is underway for a new contract award prior to fiscal year end.

TERMS OF REQUEST:

This is a request to increase H14-25-096 in an amount not to exceed \$430,422.20, as needed, for the remainder of contract period thru 11/30/2019.

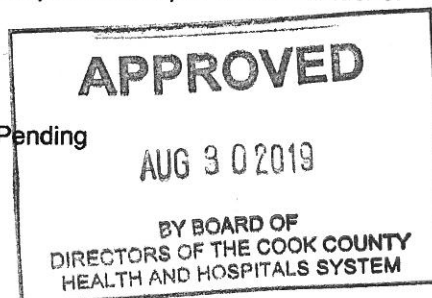
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request #
10

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Rami Doukky, M.D., Chair, Division of Cardiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D. Chief Medical Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Product – Catheters, Guidewires and Inflation Devices	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Medtronic USA, Inc. – Mounds View, MN	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$180,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2018 thru 12/31/2020		CONTRACT NUMBER: H18-25-004	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (8)			

PRIOR CONTRACT HISTORY:

The CCH Board of Directors approved contract number H18-25-004 on 12/15/2017 in the amount of \$1,100,000.00 for a period of twenty-four (24) months from 01/01/2018 thru 12/31/2020.

NEW PROPOSAL JUSTIFICATION:

This request to increase funds is needed for disposables for the Cryoablation equipment purchase for the new Electrophysiology (EP) Lab. This equipment is used to stop irregular heart rhythms at their source.

TERMS OF REQUEST:

This is a request to increase contract H18-25-004 in an amount not to exceed \$180,000.00 as needed, for the remainder of the contract period thru 12/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

11

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aamer Qidwai, Senior Director of Laboratory Medicine		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 08/16/2019		PRODUCT / SERVICE: Service, Consultant to Provide Anatomic Pathology Planning Development and Implementation of Administrative and Technical Programs and Policies	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Linda Harmon, Michigan City, IN	
ACCOUNT: 521119		FISCAL IMPACT NOT TO EXCEED: \$81,900.00	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 02/01/2019 thru 01/31/2020			CONTRACT NUMBER: H19-25-0024
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

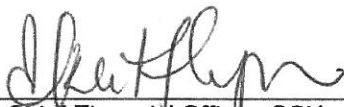
PRIOR CONTRACT HISTORY:
The Office of Supply Chain Management approved contract H19-25-0024 in the amount of \$140,000.00, as needed, for a twelve (12) month period from 02/01/2019 thru 01/31/2020.


NEW PROPOSAL JUSTIFICATION:
Contractor provides important oversight to the Anatomic Pathology Department procedures to ensure that the department is in compliance with regulatory agencies. The department has required more work hours from the Contractor than had been anticipated at the start of the contract. Full time hire expected by the end of the contract. Individual will train new hire prior to exiting.

This is a sole source because of the specific expertise this individual provide.

TERMS OF REQUEST:
This is a request to increase H19-25-0024 in an amount not to exceed \$81,900.00, as needed, for the remainder of the contract period thru 01/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: ~~Yes~~

CCH CFO: 
Ekerete Akpan, Chief Financial Officer, CCH

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
12

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Joseph Price, System Director for Medical Imaging		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 08/16/2019		PRODUCT / SERVICE: Service, software support and maintenance for Aria/Eclipse radiological Equipment	
TYPE OF REQUEST: Increase and Extend Contract		VENDOR / SUPPLIER: Varian Medical Systems, Inc., Atlanta, GA	
ACCOUNT: 540129	FISCAL IMPACT NOT TO EXCEED: \$1,744,950.00	GRANT FUNDED / RENEWAL AMOUNT:	
OLD CONTRACT PERIOD: 03/01/2015 thru 07/14/2019	REVISED CONTRACT PERIOD: 07/15/2019 thru 07/14/2022	CONTRACT NUMBER: H14-25-020	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract H14-25-020 on 02/27/2015 in the maximum amount of \$683,569.00 for the forty-eight (48) month term from 03/01/2015 thru 02/28/2019. On 12/16/2016 the CCH Board of Directors approved a request to increase the contract by \$1,233,873.00 and extend the term thru 07/14/2019. This contract was later modified by the Office of Supply Chain Management to include additional equipment and to increase by \$135,987.78.

NEW PROPOSAL JUSTIFICATION:

The vendor provides software maintenance and support for the ARIA and Eclipse radiation oncology equipment at the Stroger Hospital of Cook County.

This request is a sole source because of the proprietary software and software support from the original equipment manufacturer (OEM).

TERMS OF REQUEST:

This is a request to extend and increase contract H14-25-020, in an amount not to exceed \$1,744,950.00 as needed, for a period of thirty-six (36) months from 07/15/2019 thru 07/14/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH Chief Financial Officer: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
13

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Cook County Health

BOARD APPROVAL REQUEST

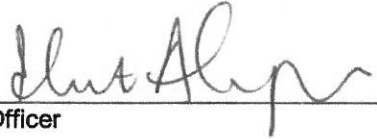
SPONSOR: Joseph Price, System Director for Medical Imaging		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 08/16/2019		PRODUCT / SERVICE: Product: Stellant Syringes	
TYPE OF REQUEST: Increase and Extend Contract		VENDOR / SUPPLIER: Bayer Healthcare LLC, Whippany, NJ	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$1,160,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
OLD CONTRACT PERIOD: 05/01/2016 thru 04/30/2019	REVISED CONTRACT PERIOD: 05/01/2019 thru 04/30/2022	CONTRACT NUMBER: H16-73-050	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (2)			


PRIOR CONTRACT HISTORY:
Contract H16-73-050 was approved by the CCH Board of Directors on 03/25/2016 in the amount of \$1,140,000.00 for the twenty-four (24) month period from 05/01/2016 thru 04/30/2018. The Office of Supply Chain Management approved a request to extend contract thru 04/30/2019.

NEW PROPOSAL JUSTIFICATION:
The vendor will provide Computer Tomography (CT) Stellant syringes used in CT, MRI and Anigiography exams at Stroger Hospital, Oak Forest Health Center, and Provident Hospital.

TERMS OF REQUEST:
This is a request to increase contract number H16-73-050 in an amount not to exceed \$1,160,000.00, as needed for the thirty-six (36) month period from 05/01/2019 thru 04/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH Chief Financial Officer: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
14

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Dan Ruiz, Senior Manager of Supply Chain Management Operations and Logistics		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>EA</i>	
DATE: 08/16/2019		PRODUCT / SERVICE: Product/Services – Office Supplies	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Office Depot, Inc. Boca Raton, FL	
ACCOUNT: 530600	FISCAL IMPACT NOT TO EXCEED: \$1,491,083.64	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2019 thru 08/31/2022		CONTRACT NUMBER: H19-25-077	
<input checked="" type="checkbox"/> X	COMPETITIVE SELECTION METHODOLOGY: GPO-2		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H15-25-025 was approved by the CCH Board of Directors on 01/30/2015 with another vendor for a thirty-six (36) month period from 01/01/2015 thru 12/31/2017 in the amount of \$1,761,580.47. The Office of Supply Chain Management executed an amendment to extend the contract thru 03/30/2019. On 09/28/2018 the CCH Board of Directors approved an increase \$525,000.00 and extend thru 06/30/2019.

NEW PROPOSAL JUSTIFICATION:

The proposed contract is the result of a competitive request for a quote process. Among GPO vendors, there were two respondents to the request for quote. All proposals were reviewed by a selection committee that ranked the submitted proposals. Contractor will provide primary distributor of office supplies.

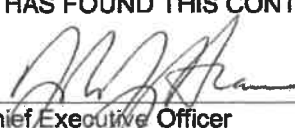
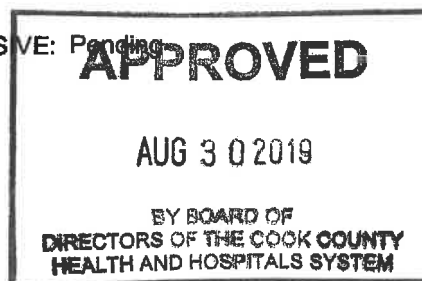
TERMS OF REQUEST:

This is a request to execute contract number H19-25-077 in an amount not to exceed \$1,491,083.64, as needed, for a period of thirty six (36) months from 09/01/2019 thru 08/01/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request #
15



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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, Ph.D., Chief Information Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Product and Service: Software Licensing, Maintenance and Support	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Allscripts, Raleigh, North Carolina	
ACCOUNT: 540129	FISCAL IMPACT NO TO EXCEED: \$829,760.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2019 thru 08/30/2024		CONTRACT NUMBER: H19-25-091	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="checked" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			
PRIOR CONTRACT HISTORY: No prior contract history			
NEW PROPOSAL JUSTIFICATION: This proposal is for replacement of the current patient reminder system (Televox) which no longer meets current or future needs. With the Allscripts vendor, the fee is a flat rate regardless of the number of patients, and all patients will be able to receive appointment reminders via text, email, or phone call with the option to cancel or reschedule the appointment. This will help to reduce the no show rate and allow patients to provide advance notice to the clinic of schedule changes. This request is sole source because this is the only vendor that offers unlimited languages, text, email and phone calls as a solution.			
TERMS OF REQUEST:			
This is a request to execute contract number H19-25-091 in an amount not exceed \$829,760.00 for a period of sixty (60) months, from 09/01/2019 thru 08/30/2024.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending <div style="float: right; border: 2px solid black; padding: 10px; text-align: center;"> <b style="font-size: 1.2em;">APPROVED AUG 30 2019 <small>BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM</small> </div>			
CCH CFO:  Ekerete Akpan, Chief Financial Officer			
CCH CEO:  John Jay Shannon, M.D., Chief Executive Officer			
		Request # 16	

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Cook County Health

BOARD APPROVAL REQUEST

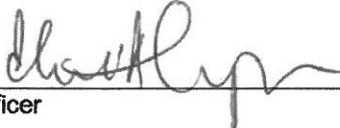
SPONSOR: Aamer Qidwai, Senior Director of Laboratory Medicine		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 08/16/2019		PRODUCT / SERVICE: Product – Microbiology Reagents for the Culturing of Influenza Virus	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Quidel Corporation, San Diego, CA	
ACCOUNT: 530785		FISCAL IMPACT NOT TO EXCEED: \$599,952.30	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 11/01/2019 thru 10/31/2022			CONTRACT NUMBER: H19-25-089
COMPETITIVE SELECTION METHODOLOGY:			
NON-COMPETITIVE SELECTION METHODOLOGY: <input checked="" type="checkbox"/> Sole Source			


PRIOR CONTRACT HISTORY:
Contract H18-73-076 was approved by the CCH Board of Directors on 09/28/2018 in the amount of \$199,984.59 for a twelve (12) month period from 11/01/2018 thru 10/31/2019.

NEW PROPOSAL JUSTIFICATION:
The vendor will provide reagents for the culturing of influenza viruses. This contract is sole source because the vendor is the sole manufacturer and only provider with rapid turn-around times for this test.

TERMS OF REQUEST:
This is a request to execute contract number H19-25-089 in an amount not to exceed \$599,952.30, as needed, for a thirty-six (36) month period from 11/01/2019 thru 10/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH Chief Financial Officer: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
17

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Lezah Ellington-Brown, PHD, Safety Officer/Director Life Safety		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director Facilities, CCH	
DATE: 08/16/2019		PRODUCT / SERVICE: Service – 637 S. Wood St. Durand Building Decontamination and Cleanup	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: SET Environmental Inc., Wheeling, IL	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$292,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2019 thru 02/29/2020		CONTRACT NUMBER: H19-25-090	
<input checked="" type="checkbox"/> COMPETITIVE SELECTION METHODOLOGY: Comparable Government Procurement			
<input type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY:			

PRIOR CONTRACT HISTORY:

No prior contract history for this service

NEW PROPOSAL JUSTIFICATION:

This request will allow contractor to perform health and safety cleanup of the Durand Building inclusive of lead and asbestos exposure abatement, removal of all fallen debris, screening the waste for radioactivity, consolidating and packaging bio-hazardous waste. Contractor will perform the documentation and shipping of waste to proper disposal facilities and perform necessary sampling and monitoring to properly dispose of the radiological waste already prepackaged onsite. The Cook County Department of Facilities has an active contract with this contractor.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-090 in an amount not to exceed \$292,000.00, as required, for a six (6) month period from 09/01/2019 thru 02/29/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
18

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Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: Faran Bokhari, M.D., Chair, Department of Trauma		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/06/2019		PRODUCT / SERVICE: Product – Wittmann's Patch/Trans Abdominal Wall Traction (TAWT)	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Star Surgical, Inc., Burlington, WI	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$280,280.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2019 thru 08/31/2022		CONTRACT NUMBER: H19-25-086	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H17-25-0003 was approved by the department of Supply Chain Management in an amount not to exceed \$149,000.00 for a period of twenty-four (24) months from 01/01/2016 thru 12/31/2018.

NEW PROPOSAL JUSTIFICATION:

Star Surgical provides Wittmann patches/TAWT which is a unique device to permit progressive abdominal closure. The use of the Wittman Patch/TAWT facilitates a high rate of fascial closure in severely injured trauma patients and critically ill emergency surgery patients.

Star Surgical is the sole manufacturer and distributor of the patented Wittman Patch/TAWT and retention guards (RG3).

TERMS OF REQUEST:

This is a request to execute contract number H19-25-086 in an amount not to exceed \$280,280.00, as needed, for a period of thirty-six (36) months from 09/01/2019 thru 08/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
19

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, MD Chair, Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, MD Chief Medical Officer											
DATE: 08/16/2019		PRODUCT / SERVICE: Product and Service – Aquarius CT Urodynamic System, Sonesta Procedure Table											
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Laborie Medical Technologies, Inc. – Williston, VT											
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">Stroger Capital Total</td> <td style="text-align: right;">\$104,330.00</td> </tr> <tr> <td>Stroger Service Plan Total</td> <td style="text-align: right;">\$21,998.00</td> </tr> <tr> <td>Provident Capital Total</td> <td style="text-align: right;">\$104,330.00</td> </tr> <tr> <td>Provident Service Plan Total</td> <td style="text-align: right;">\$21,998.00</td> </tr> <tr> <td>Total -</td> <td style="text-align: right;">\$252,656.00</td> </tr> </table>		Stroger Capital Total	\$104,330.00	Stroger Service Plan Total	\$21,998.00	Provident Capital Total	\$104,330.00	Provident Service Plan Total	\$21,998.00	Total -	\$252,656.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
Stroger Capital Total	\$104,330.00												
Stroger Service Plan Total	\$21,998.00												
Provident Capital Total	\$104,330.00												
Provident Service Plan Total	\$21,998.00												
Total -	\$252,656.00												
CONTRACT PERIOD: 09/01/2019 thru 08/31/2024		CONTRACT NUMBER: H19-76-0101											
COMPETITIVE SELECTION METHODOLOGY:													
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source													

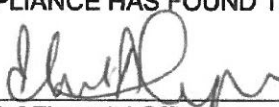
PRIOR CONTRACT HISTORY:
 No prior contract history

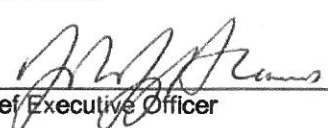
NEW PROPOSAL JUSTIFICATION:
 This request is to purchase two Aquarius CT Urodynamic Systems and Sonesta Procedure Tables for facilities: Stroger Hospital and Provident Hospital. The Aquarius® CTS is a cart-based/clinic system designed for the majority of users with advanced urodynamic capabilities while offering efficiency through user-centric design.

This request is a sole source as this is the only vendor that offers a complete solution for Urodynamic testing, uroflowmetry, filling cystometry, pressure-flow study, urethral pressure profiles (UPP), valsava leak pressure (VLPP) and electromyography (EMG).

TERMS OF REQUEST:
 This is a request to execute contract number H19-76-0101 in the amount of \$252,656.00, as needed, for a one time capital purchase of the equipment and a sixty (60) month service period from 09/01/2019 thru 08/31/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
 Ekerete Akpan, Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

APPROVED

AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
20

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Fidel Abrego, M.D., Interim Chair of the Obstetrics and Gynecology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 08/16/2019		PRODUCT / SERVICE: Service – Medical Staffing for a Neonatal-Perinatal physician	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Hayes Locums, Fort Lauderdale, FL	
ACCOUNT: 521005	FISCAL IMPACT NOT TO EXCEED: \$195,360.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2019 thru 03/31/2020		CONTRACT NUMBER: H19-25-084	
COMPETITIVE SELECTION METHODOLOGY			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			


PRIOR CONTRACT HISTORY:
No prior contract history.


NEW PROPOSAL JUSTIFICATION:
This request will provide an on-call physician to cover weekends in the Division of Maternal Fetal Medicine.

This is sole source based on vendor's availability of physicians with desired specialty. SCM sourced multiple vendors and no other could provide the resource.

TERMS OF REQUEST:
This is a request to execute contract number H19-25-084 in an amount not to exceed \$195,360.00, as needed, for a period of six (6) months from 09/01/2019 thru 03/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Yes

CCH Deputy CEO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
21

Cook County Health and Hospitals System
Finance Committee Meeting
August 23, 2019

ATTACHMENT #2

Board Meeting - Transfer Request

Total Transfer From: \$ 36,180,435

Total Transfer To: \$ 36,180,435

Department	Budget Account - Description	Transfer Amount	Department	Budget Account - Description	Transfer Amount
4896 - Managed Care	501005 - Salaries and Wages of Employees With Benefits	\$ 10,000,000	4896 - Managed Care	521155 - Managed Care Claims	\$ 36,180,435
4896 - Managed Care	520005 - Ambulance Service	\$ 8,718,383			
4896 - Managed Care	520670 - Purchased Services Not Otherwise Classified	\$ 337,595			
4896 - Managed Care	520825 - Professional Services	\$ 15,791,315			
4896 - Managed Care	530100 - Wearing Apparel	\$ 10,000			
4896 - Managed Care	530600 - Office Supplies	\$ 25,000			
4896 - Managed Care	530635 - Books, Periodicals and Publish	\$ 2,597			
4896 - Managed Care	530700 - Multimedia Supplies	\$ 1,385			
4896 - Managed Care	531645 - Computer and Data Processing Supplies	\$ 1,156,160			
4896 - Managed Care	580215 - Institution Membership/FE	\$ 138,000			

APPROVED

AUG 30 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Cook County Health and Hospitals System
Finance Committee Meeting
August 23, 2019

ATTACHMENT #3

MWBE METRICS - FY 2019				
Contracts \$150,000.00 and Over for March, April, and May 2019				
Month	Friday, March 29, 19	Friday, April 26, 19	Friday, May 31, 19	TOTAL
Number of Contracts Awarded	14	11	16	41
Total Award Value	\$24,144,135	\$27,269,987	\$23,630,663.50	\$75,044,785
Number of Contracts with Goals	8	7	8	23
Value	\$22,037,135	\$22,950,722	\$19,225,802	\$64,213,659
% Total Award	91%	84%	81%	86%
Number of Contracts with MWBE as Prime	1	1	0	2
Prime Award Value	\$204,506	\$1,500,000	\$0	\$1,704,506
% Contract w/goal	1%	7%	0%	3%
Number of Contracts with MWBE as Subcontractor	5	2	5	12
Sub Award Value	\$4,471,906	\$1,775,345	\$5,112,670	\$11,359,921
% Contract w/goal	20%	8%	27%	18%
Number of Contracts with Full Waivers	2	4	3	9
Waiver Value	\$8,132,921	\$13,242,026	\$1,470,000	\$22,844,947
% Contract w/goal	37%	58%	8%	36%

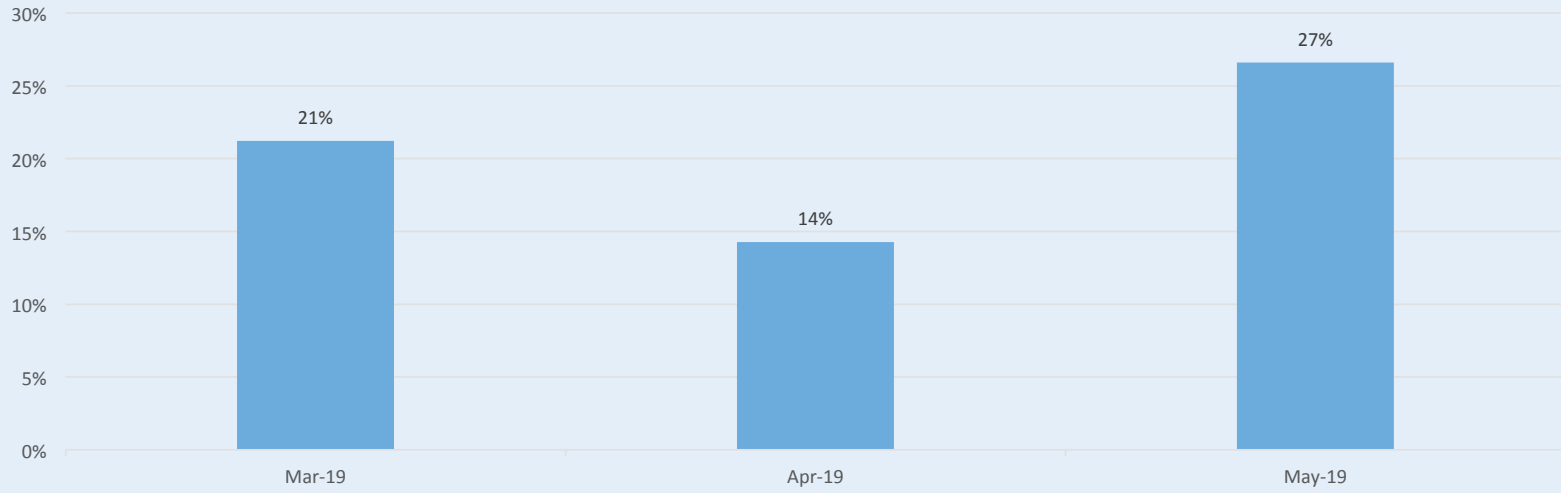
NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.
This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

March reflects a waiver where the vendor did achieve 35% MBE/WBE indirect participation but indirect participation is only considered a good faith effort.

April reflects three waivers where the vendor did achieve 25% MBE/WBE indirect participation but indirect participation is only considered a good faith effort.

May reflects a waiver where the vendor did achieve 5.33% MBE/WBE indirect participation but indirect participation is only considered a good faith effort.

Percent (%) of Dollars Awarded to M/WBEs



CCHHS MBE/WBE Commitment Report for Board Meeting on May 31, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H16-25-071	4	Facilities	Universal Protection Service, LLC dba Allied Universal Security Services	Service - Security Services at Provident Hospital, Oak Forest Health Center, and other CCH Facilities	RFP	35% MWBE Participation	\$4,653,720.23	35.00%	0%	<p>This is amendment no. 5. The total contract value is \$13,932,325.03</p> <p>The vendor has committed to Tactical Security Chicago, LLC, MBE(6) for \$4,876,313.35 or 35% direct participation to provide security services at ACHN clinics.</p>
H16-25-100	5	Health Information Systems	GRM Information Management Services	Service - Off-Site Central Storage of Medical Records and Retrieval	RFP	35% MWBE Participation	\$410,000.00	0%	0%	<p>This is amendment no. 4. The total contract value is \$1,825,440.22.</p> <p>Full MBE/WBE waiver with indirect participation is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor has committed to Ram Fire Protection, Inc. MBE(8) for 5.33% or \$97,222.00 indirect participation to provide fire protection services.</p> <p>Note the total of 5.33% of indirect participation is considered a good faith effort and does not count for credit towards the MBE/WBE goals.</p>
H15-25-059	6	John H. Stroger, Jr. Hospital Campus	Telehealth Services	Product and Service - Tele-Leasing System and Services	GPO	12.5% MBE and 5% WBE Participation	\$260,000.00	0%	0%	<p>This is amendment no. 1. The total contract value is \$1,259,751.20.</p> <p>Full MBE/WBE waiver granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H18-25-061	7	Managed Care	FGCS, LLC	Service - Professional Consulting Services	Sole Source	0%	\$877,057.07	0%	0%	<p>This is amendment no. 2. The total contract value is \$1,617,057.07.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on May 31, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H15-25-135	8	Revenue Cycle	Change Healthcare Solutions LLC	Service - Software User Fees	Sole Source	35% MWBE Participation	\$800,000.00	0%	0%	Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.
H15-25-127	9	Managed Care and Communications	Res Publica Group, LLC	Service - Marketing Services for Cook County Health and CountyCare	RFP	35% MWBE Participation	\$3,500,000.00	26.45%	8.55%	The vendor has committed to utilizing Fidelity Print Communications LLC MBE(6) for 0.22% direct participation to provide commercial printing, direct mailing, Purple Group MWBE(9) for 8.55% direct participation to provide marketing services, Metaphrasis Language & Cultural Solutions, LLC MWBE(9) for 0.20% direct participation to provide translation services, and Radio Link Media, LLC dba RLM Media MWBE(6) for 26.04% direct participation to provide media planning and buying. For a total of 35% direct participation.
H19-25-042	10	Supply Chain Operations	9W Halo OpCo, LP dba Angelica	Service - Laundry and Linen Management Services	GPO	25% MBE and 10% WBE Participation	\$7,090,996.00	19.46%	0%	<p>Partial MBE and Full WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor has committed to Anchor Staffing, Inc., MWBE(6) for \$1,379,988.00 or 19.46% direct participation to provide staffing for linen distribution services.</p>

CCHHS MBE/WBE Commitment Report for Board Meeting on May 31, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-76-048	11	Facilities	Henricksen & Company	Product - Furniture for Hillside, North Riverside and Blue Island Facilities	GPO	25% MBE and 10% WBE Participation	\$1,698,892.26	25%	10%	The vendor has committed to Inline Designs, Inc., MBE(6) for 25% to direct participation provide installation of office furniture, and Lan Marketing, Ltd., WBE(7) for 10% direct participation to provide installation of office furniture.
H19-25-046	12	Nephrology	DaVita, Inc.	Service - Hemodialysis Dialysis	RFP	0%	\$1,158,600.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-25-049	14	Facilities	Cannon Design, Inc.	Service - Healthcare Architectural Consulting Services	RFP	35% MWBE Participation	\$812,194.00	0%	35%	The vendor has committed to Bailey Edward Design, Inc. dba Bailey Edward A/E/C, WBE(7) for \$284,268.00 or 35% direct participation to provide architectural engineering services.
H19-76-055	15	Ambulatory Services	Henry Schein, Inc.	Product - Dental Equipment for Hanson Park, Blue Island and North Riverside Clinics	Sole Source	0%	\$687,978.75	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-76-050	16	Provident Hospital	Olympus America, Inc.	Product and Service - Colonoscopes and Gastrosopes	GPO	0%	\$552,994.75	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

CCHHS MBE/WBE Commitment Report for Board Meeting on May 31, 2019

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H19-25-045	17	Radiology	Lurie Children's Medical Group	Service - Pediatric Diagnostic Imaging Services	Sole Source	0%	\$536,875.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-25-047	18	Pharmacy	International Business Machines Corp.	Product and Service - Software Licensing, Maintenance and Support	Sole Source	0%	\$264,121.44	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-25-024	19	Health Information Systems	MedeAnalytics, Inc.	Service - Patient Financial System and Staffing	Sole Source	0%	\$172,234.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H19-25-044	20	Integrated Care Management	Legal Aid Foundation	Service - Legal Assistance for People Living in Poverty	Sole Source	0%	\$155,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

Cook County Health and Hospitals System
Finance Committee Meeting
August 23, 2019

ATTACHMENT #4



Toni Preckwinkle
President, Cook County Board of Commissioners
John Jay Shannon, MD
Chief Executive Officer, Cook County Health

Date: July 26, 2019

To: M. Hill Hammock
Chair, CCH Board of Directors
Robert Reiter
Chair, CCH Finance Committee
From: Ekerete Akpan
Chief Financial Officer, CCH
Re: Emergency Purchase

CCHHS has placed an emergency order. This memo serves as notification, as required in Section 2.8 of the CCHHS Procurement Policy adopted by the Board on April 9, 2009. This emergency purchase is for Professional Consulting Services on behalf of CountyCare.

CCHHS Emergency Purchases				
July, 2019				
Ref	Vendor	Date of Service	Supply/Service	Amount
1	Deloitte Risk and Financial Advisory	07/24/2019 - 01/23/2020 (or completion of service whichever is prior)	Forensic Accounting Consulting Services	Not -to-exceed \$300,000.00

Cook County Health and Hospitals System
Finance Committee Meeting
August 23, 2019

ATTACHMENT #5

CCH Finance Committee Meeting August 2019

Ekerete Akpan, Chief Financial Officer

August 23, 2019



**COOK COUNTY
HEALTH**

Agenda

1. System-wide Financials & Stats
 - a. Financials and Observations
 - b. Financial / Revenue Cycle metrics
2. CCH Provider Service Financials
 - a. Operational Statistics and Observations
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Cook County Department of Public Health Financials & Stats
6. Administration Financials
7. System-wide volumes/stats



Systems-wide Financials, Observations, and Revenue Cycle Metrics



COOK COUNTY
HEALTH

Observations on Financials

Revenues

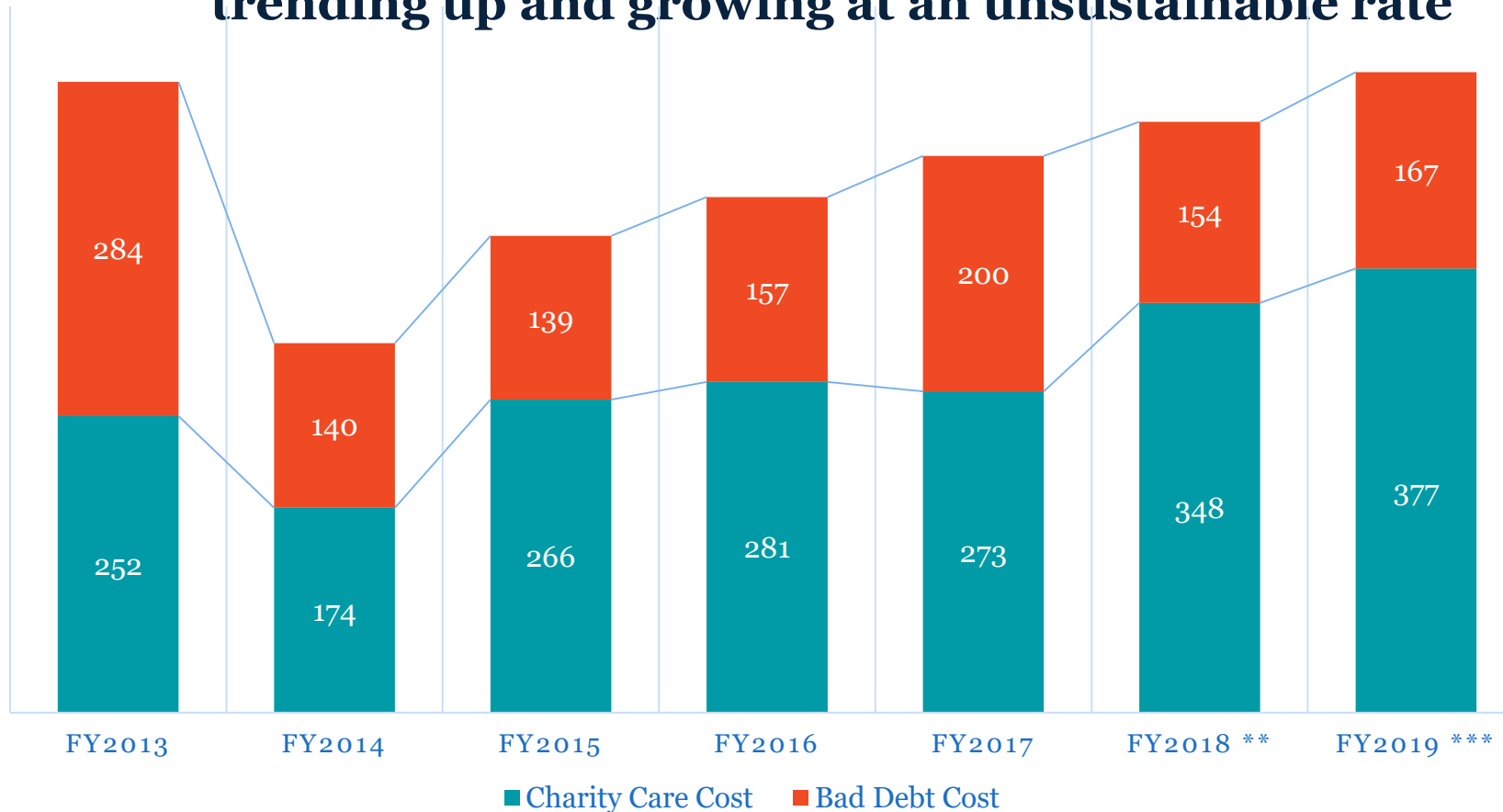
- Net Patient Service Revenues - \$408M, 4% unfavorable to target due to increasing and unsustainable growth in charity care and some lower clinical activity
 - System-wide uninsured numbers
 - Captured by Visits, held at 44%
 - Captured by Charges, held at 40%
- CountyCare Capitation Revenues - \$1.1B, 3% unfavorable to target due to lower than budgeted enrollment as a result of lower State/County MCO enrollment
- Other Revenues - \$2.8M , ongoing review of outstanding payments to ensure we get caught up by year end

Expenses

- Cost of Pharma - \$46M, favorable by 2% compared to budget

CCH Uncompensated Care* (in \$millions)

trending up and growing at an unsustainable rate



* Uncompensated Care is Charity Care + Bad Debt at cost

** FY2018 Actual from Audited Financials

***FY2019 projected



Income Statement for the Seven Months ending June 2019 (in thousands)

CCH Systemwide	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	408,196	424,124	(15,928)	-4%
County Care Access Payments	242,290	-	242,290	n/a
CountyCare Capitation Revenue	1,029,928	1,062,687	(32,759)	-3%
Cook County Access Payments	32,626	32,626	-	0%
Other Revenue	2,849	7,583	(4,735)	-62%
Total Operating Rev	1,715,889	1,527,021	188,869	12%
<u>Operating Expenses</u>				
Salaries & Benefits	385,278	415,997	30,719	7%
Overtime	25,537	20,884	(4,652)	-22%
Contracted Labor	25,989	19,904	(6,086)	-31%
Pension*	64,125	190,962	126,837	66%
Supplies & Materials	26,359	43,766	17,406	40%
Pharmaceutical Supplies	46,325	47,150	824	2%
Purch. Svs., Rental, Oth.	145,706	195,346	49,640	25%
External Claims Expense	903,919	826,332	(77,587)	-9%
County Care Access Expense	242,290	-	(242,290)	n/a
Insurance Expense	15,564	17,171	1,607	9%
Depreciation	20,244	20,244	-	0%
Utilities	12,393	5,767	(6,627)	-115%
Total Operating Exp	1,913,730	1,803,521	(110,208)	-6%
Operating Margin	(197,841)	(276,501)	78,660	28%
Operating Margin %	-12%	-18%	7%	36%
Non Operating Revenue	115,624	151,398	(35,774)	-24%
Net Income/(Loss)	(82,217)	(125,103)	42,886	34%



Financial Metrics

Metric	As of end June- 18/YTD	As of end June- 19/YTD	Target
Days Cash On Hand*	34	13	60
Operating Margin**	-6.0%	-9.1%	-5.4%
Overtime as Percentage of Gross Salary***	7.6%	7.1%	5.0%*
Average Age of Plant (Years)	24.4	23.2	10.7

*Days Cash in Hand – Point in time i.e. as of end of each month. Note State owed CCH \$298M in payments as of end June 2019

**Excludes Pension Expense-Target based on compare group consisting of 'like' health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health

***Overtime as percentage of Gross Salary – CCH target 5% , Moody's 2%



Revenue Cycle Metrics

Metric	Average FYTD 2019	May-19	June-19	July-19	Benchmark /Target
Average Days in Accounts Receivable <i>(lower is better)</i>	98	93	97	102	45.85 – 54.9*
Discharged Not Finally Billed Days <i>(lower is better)</i>	11	10.5	12	12	7.0
Claims Initial Denials Percentage <i>(lower is better)</i>	20%	19%	17%	15%	20%

Definitions:

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue

Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue

Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted.

* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014



Provider of Care Services Financial and Operational Statistics



COOK COUNTY
HEALTH

CCH Provider - Income Statement for the Seven Months ending June 2019 (in thousands)

CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	408,196	424,124	(15,928)	-4%
Cook County Access Payments	32,626	32,626	-	0%
Other Revenue	2,143	6,522	(4,379)	n/a
Total Operating Rev	442,964	463,272	(20,307)	-4%
<u>Operating Expenses</u>				
Salaries & Benefits	321,092	328,492	7,400	2%
Overtime	21,661	17,800	(3,861)	-22%
Contracted Labor	23,552	13,349	(10,203)	-76%
Pension*	52,422	160,037	107,615	67%
Supplies & Materials	25,887	41,164	15,277	37%
Pharmaceutical Supplies	42,041	41,315	(726)	-2%
Purch. Svs., Rental, Oth.	99,859	127,129	27,271	21%
Insurance Expense	15,152	-	(15,152)	n/a
Depreciation	12,546	12,546	-	0%
Utilities	12,392	5,676	(6,717)	-118%
Total Operating Exp	626,603	747,508	120,904	16%
Operating Margin	(183,639)	(284,236)	100,597	35%
Operating Margin %	-41%	-61%	20%	32%
Non Operating Revenue	52,768	84,067	(31,299)	-37%
Net Income/(Loss)	(130,871)	(200,169)	69,299	35%



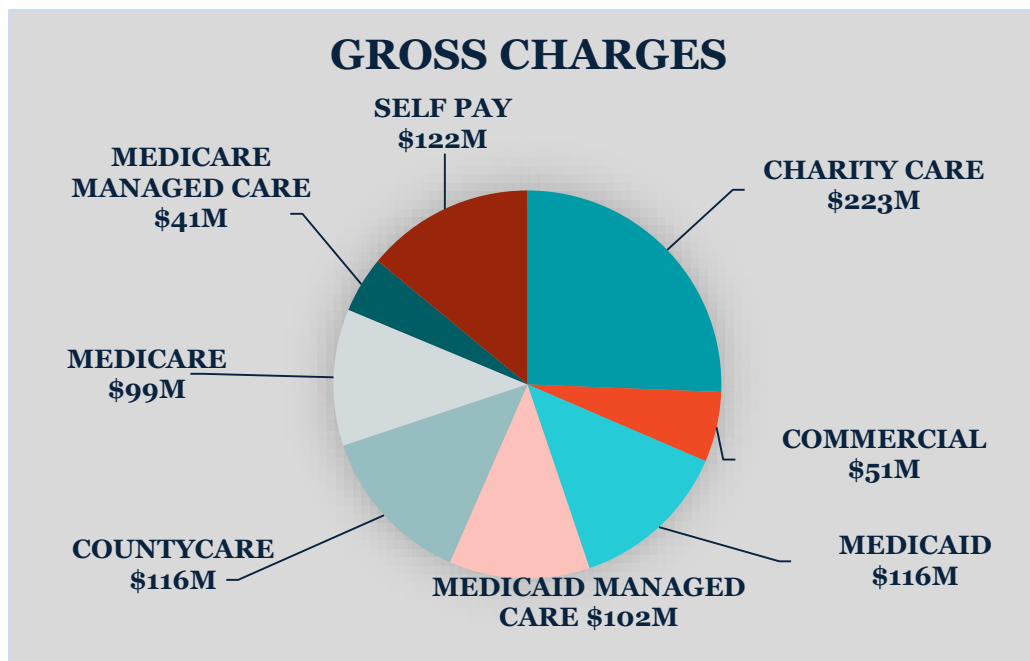
CCH as a Provider - Revenue Statement for the Seven Months ending June 2019 (in thousands)

CCHHS Providers	Year-To-Date <i>Actual</i>
Gross Revenue	1,003,506
<u>Adjustments</u>	
Contractual Adjustments	(302,720)
Charity Adjustments	(298,830)
Total Adjustment	(601,550)
Gross NPSR	401,956
Bad Debt Allowance	(239,661)
Adjusted NPSR	162,295
GME	77,295
DSH	91,408
BIPA	77,197
Adjusted NPSR plus DSH, and BIPA	408,196
Adjusted NPSR plus DSH, and BIPA as a % of Gross Revenue	41%

Clinical Activity Observations

- Primary Care visits are up by 9% versus FY18, and up 4% versus FY19 target
- Specialty Care visits are up by 4% versus FY18, and down 1% versus FY19 target
- Surgical Cases are down by 4% versus FY18, and down 9% versus FY19 target
- Inpatient Discharges are down 8% versus FY18
- Emergency Department visits are down 1% versus FY18
- Deliveries are up by 4% versus FY18, and down 7% versus FY19 target

Stroger Operations Overview for the Seven Months ending June 2019



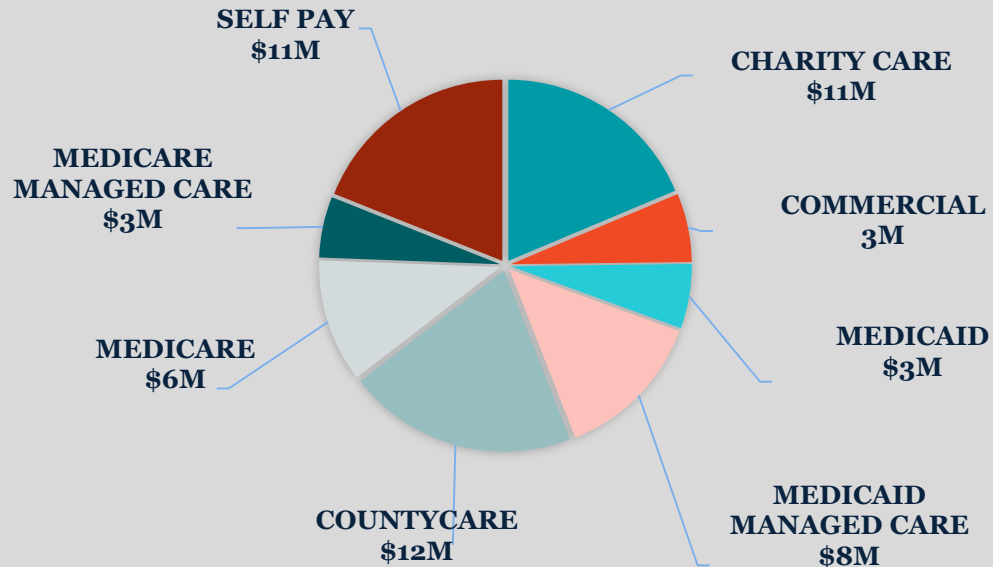
Comments:

- Targeted efforts to improve surgical volumes is ongoing focused on throughput and expedited equipment purchases
- Focused efforts on reviewing observation days

Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	9,727	10,262	10,520
- Long Stay Admissions	2,088	2,079	2,105
- One Day Admissions	558	581	627
Inpatient Days	50,603	50,372	51,594
Observation Discharges	6,271	5,999	5,918
Observation Days (Observation Discharge)	12,140	10,962	11,404
Avg LOS (Inpatient Discharge)	5.8	---	5.6
Average Daily Census (Inpatient & Observation)	296	294.5	
Surgical Cases	6,832	7,567	7,263
Procedures (CPTs)	---	---	---
Radiology Tests	25,253	24,683	24,683
Deliveries	592	637	572
Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (includes LWBS & Trauma)	69,163	71,015	69,845
Adult Emergency Visits	57,824	58,484	58,062
Peds Emergency Visits	4,100	4,005	4,217
Trauma Visits	3,850	3,915	4,156
LWBS	3,389	2,799	3,410
Radiology Tests	57,502	58,848	58,848
Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	330,042	327,852	316,719
Total Provider Visits*	202,089	200,333	195,610
Specialty/Diagnostic/Procedure Provider Visits			
Austin (AH)	3058	3,311	3,379
Core Specialty	5,582	6,104	5,604
Hospital - Based	11,497	12,033	12,024
Specialty Care / Fantus / Professional Bldg	140,957	140,448	137,241
Total	161,094	161,896	158,248
Primary Care Provider Visits			
Core	7,677	8,064	7,736
Core Peds	305	343	341
GMC	30,245	27,405	26,840
Peds	2,768	2,625	2,445
Total	40,995	38,437	37,362

Provident Operations Overview for the Seven Months ending June 2019

GROSS CHARGES



Comments:

- Leadership reviewing left without being seen in Emergency Dept.
- Expect more volume growth as we complete equipment procurement , fully staff new clinical capacity including the ICU

Inpatient/Observation-FYTD

Measure	FY2019	Monthly Target	FY2018
Inpatient Discharges	319	343	373
- Long Stay Admissions	60	70	77
- One Day Admissions	28	21	23
Inpatient Days	1,776	1,750	1,861
Observation Discharges	396	364	368
Observation Days (Observation Discharge)	825	721	778
Avg LOS (Inpatient Discharge)	5.4	---	5.4
Average Daily Census (Inpatient & Observation)	12.3	12.2	12.4
Surgical Cases	1,667	2,121	1,592
Procedures (CPTs)	---	---	---
Radiology Tests	211	186	186

Emergency- FYTD

Measure	FY2019	Monthly Target	FY2018
Emergency Visits (including LWBS)	17,363	19,152	17,962
Adult Emergency Visits	15,364	16,835	15,786
Peds Emergency Visits	873	1,036	1,041
LWBS	1,126	763	1,135
Radiology Tests	9,352	9,895	9,895

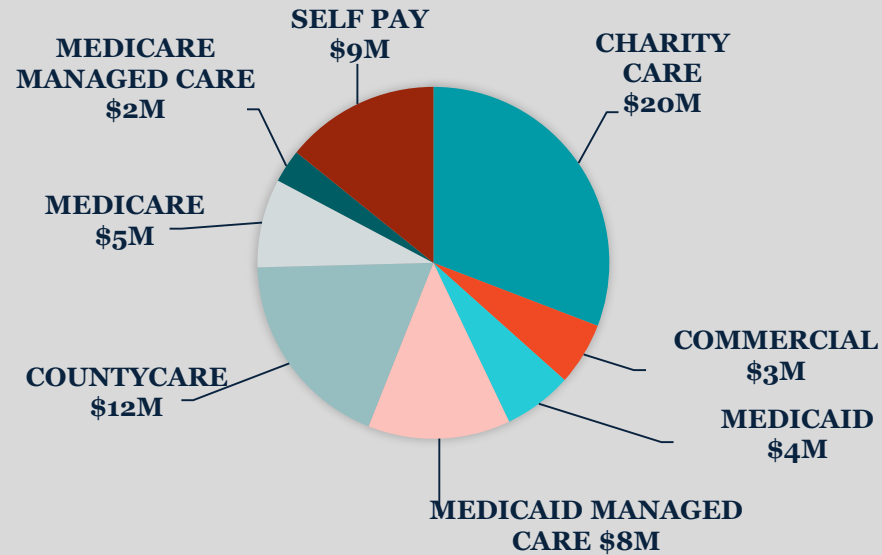
Outpatient Clinic- FYTD

Measure	FY2019	Monthly Target	FY2018
Total Registrations	52,224	52,136	48,887
Amb of Prov - Specialty/Diagnostic/Procedure Provider Visits	933	1,420	1,477
Sengstacke - Specialty/Diagnostic/Procedure Provider Visits	20,641	19,492	17,684
Sengstacke Primary	10,566	9,765	9,436
Sengstacke Primary Peds	527	441	228
Radiology Tests	5,888	6442	6442



ACHN Operations Overview for the Seven Months ending June 2019

GROSS CHARGES



Comments :

- Positive growth trends in Primary care and Specialty care provider visits on track to meet /exceed FY2019 targets
- Leadership continues to focus on initiatives including patient access and increasing specialty care availability at clinics

CCHC Total- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	158,750	153,461	143,924
Total Provider Visits*	105,669	103,845	98,277
CCHC Primary- FYTD			
Measure	FY2019	FYTD Target	FY2018
Arlington Heights (AR)/Vista (VH)	7,472	6,867	6,525
Austin (AH)	7,268	7,924	7,454
Child Advocacy	328	329	348
Cicero (CH)	6,442	6,699	6,445
Cottage Grove (CG)	5,756	5,838	5,466
Englewood (EH)	8,567	7,371	6,790
Logan Square (LS)	8,936	8,421	7,818
Morton East (ME)	473	546	521
Near South (NS)	8,818	8,841	8,353
OFHC (OF)	9,289	9,107	8,926
Prieto (PH)	11,526	10,241	10,068
Robbins (RH)	6,146	6,083	5,613
Woodlawn (WH)	6,537	6,216	5,591
Total Primary Care Provider Visits	87,558	84,483	79,918
CCHC Specialty- FYTD			
Measure	FY2019	FYTD Target	FY2018
Austin (AH)	242	273	268
Cicero (CH)	442	602	615
Logan Square (LS)	401	567	544
Morton East (ME)	84	63	75
OFHC (OF)	16,631	17,808	16,831
Oral Health (OH)	4,515	3,087	2,955
CDPH	4,774	---	---
Total Specialty Care Provider Visits	27,089	22,400	21,288

*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits

CountyCare Health Plan Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Seven Months ending June 2019 (in thousands)

	Actual	Year to Date Budget	Variance
Member Months	2,243	1,725	518
Revenue			
PMPM	1,044,009	1,085,961	(41,951)
Hospital Supplemental Access Payments	242,290	242,290	(0)
Total Revenue	1,286,300	1,328,251	(41,951)
Expense			
Total Admin Expenses	42,963	48,598	5,635
CCH Clinical Expenses			
Claims	84,761	141,147	56,386
Pharmacy Claims	8,495	21,406	12,911
Care Management	7,497	-	(7,497)
Total CCH Clinical Expenses	100,753	162,553	61,800
External Clinical Expenses			
Claims	658,933	554,617	(104,315)
Hospital Supplemental Access Pmt	242,290	242,290	-
Pharmacy Claims	179,515	189,768	10,254
Care Management	25,395	45,951	20,556
Care Management Analytics	4,307	6,650	2,343
Dental Claims	20,100	24,307	4,206
Transportation Claims	10,149	22,673	12,524
Optical Claims	3,684	2,812	(872)
Member Incentives	1,836	2,135	299
Total External Clinical Expenses	1,146,209	1,091,204	(55,005)
Total Clinical Expenses	1,246,962	1,253,757	6,795
Total Expenses	1,289,925	1,302,355	12,430
Net Income Before Rate Adjustment	(3,626)	25,896	(29,522)
Medical Loss Ratio (MLR)	97%	94%	-3%
Net Income Before Prior Period Adj/IGT	(3,626)	25,896	(29,522)
IGT	14,081	23,274	(9,193)
Amortization	5,412	5,412	-
Net Income After IGT And Amortization	(23,118)	(2,790)	(20,329)
Total CCH Impact	97,127	188,449	(91,321)



CountyCare - Observations

Comments:

- CountyCare contributes \$97M to CCH through internal capture of CountyCare business at CCH
- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 97% YTD
- Total membership was 317,622 as of June 5, 2019
- Leadership focusing on several initiatives to achieve cost efficiency, protect market share and deepen engagement of targeted demographics
- Working with CCH leadership to increase appropriate CountyCare memberships access to clinical services at CCH facilities

Correctional Health Services Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Seven Months ending June 2019 (in thousands)

Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	103	-	103	0%
<u>Operating Expenses</u>				
Salaries & Benefits	35,576	39,743	4,166	10%
Overtime	3,530	2,820	(710)	-25%
Contracted Labor	58	216	158	73%
Pension*	5,774	13,997	8,223	59%
Supplies & Materials	407	531	124	23%
Pharmaceutical Supplies	4,285	5,833	1,549	27%
Purch. Svs., Rental, Oth.	4,734	6,416	1,682	26%
Insurance Expense	216	-	(216)	n/a
Depreciation	60	60	-	0%
Total Operating Exp	54,641	69,616	14,975	22%
Operating Margin	(54,538)	(69,616)	15,078	22%
Operating Margin %	na	na	na	na
Non Operating Revenue	56,927	58,475	(1,548)	-3%
Net Income/(Loss)	2,389	(11,141)	13,530	121%

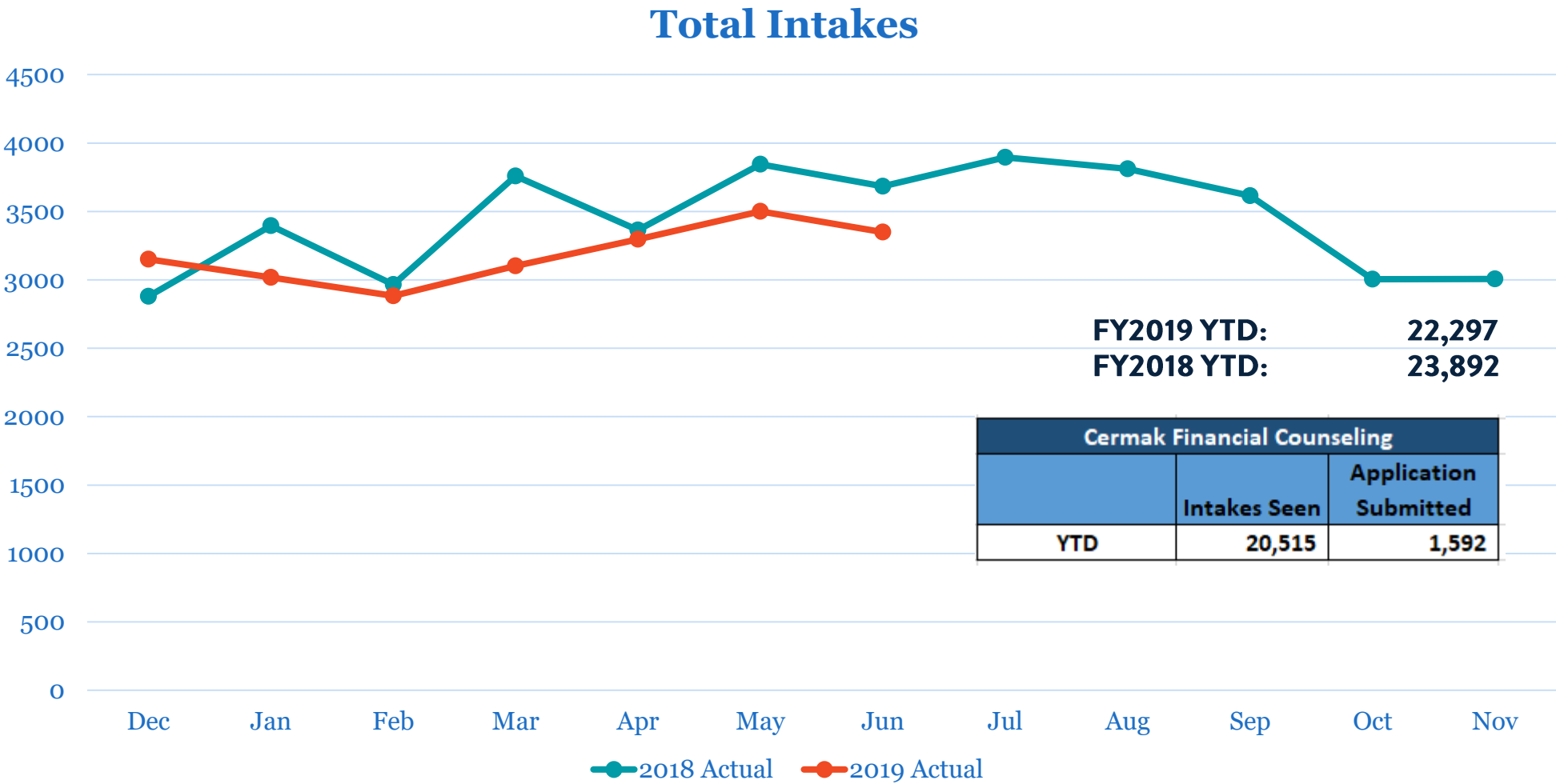
Unaudited Financial Statement



COOK COUNTY
HEALTH

*Year to Date (7 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

Correctional Health Operation Overview for the Seven Months ending June 2019



Comments:

- 92% of intakes are screened by financial counselling to ensure continuity of coverage



Cook County Dept. of Public Health Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Seven Months ending June 2019 (in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	603	1,062	(459)	-43%
<u>Operating Expenses</u>				
Salaries & Benefits	5,497	6,031	535	9%
Overtime	9	4	(5)	-118%
Contracted Labor	124	79	(45)	-58%
Pension*	879	1,947	1,068	55%
Supplies & Materials	15	68	53	78%
Purch. Svs., Rental, Oth.	160	1,352	1,192	88%
Insurance Expense	37	-	(37)	n/a
Depreciation	1	1	-	0%
Utilities	-	58	58	100%
Total Operating Exp	6,721	9,540	2,819	30%
Operating Margin	(6,118)	(8,479)	2,360	28%
Operating Margin %	na	na	na	na
Non Operating Revenue	879	1,018	(140)	-14%
Net Income/(Loss)	(5,240)	(7,460)	2,221	30%

Unaudited Financial Statement



COOK COUNTY
HEALTH

*Year to Date (7 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

CCDPH Operation Overview for the Seven Months ending June 2019

	Program Title	Metric	YTD Thru June 19	FY19 Target
Public Health	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	94%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection Efficiency	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
	Program Title	Metric	YTD Thru June 19	FY19 Target
Lead Poisoning Prevention	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	75%	90%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit	85%	95%
	Program Title	Metric	YTD Thru June 19	FY19 Target
TB Program	TB Program	Number of completed Direct Observation Treatments (DOT)	92%	91%



CCH Administration Financial Statements



Income Statement for the Seven Months ending June 2019 (in thousands)

<u>Administration</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	<i>\$</i>	<i>%</i>
<u>Operating Expenses</u>				
Salaries & Benefits	20,621	22,229	1,608	7%
Overtime	154	99	(55)	-56%
Contracted Labor	2,256	6,261	4,005	64%
Pension*	3,279	10,833	7,554	70%
Supplies & Materials	51	364	313	86%
Purch. Svs., Rental, Oth.	664	2,421	1,757	73%
Insurance Expense	159	-	(159)	n/a
Depreciation	2,224	2,224	-	0%
Total Operating Exp	29,409	44,431	15,022	34%
Operating Margin	(29,409)	(44,431)	15,022	34%
Non Operating Revenue	3,279	5,667	2,388	42%
Net Income/(Loss)	(26,130)	(38,764)	12,634	33%

Unaudited Financial Statement

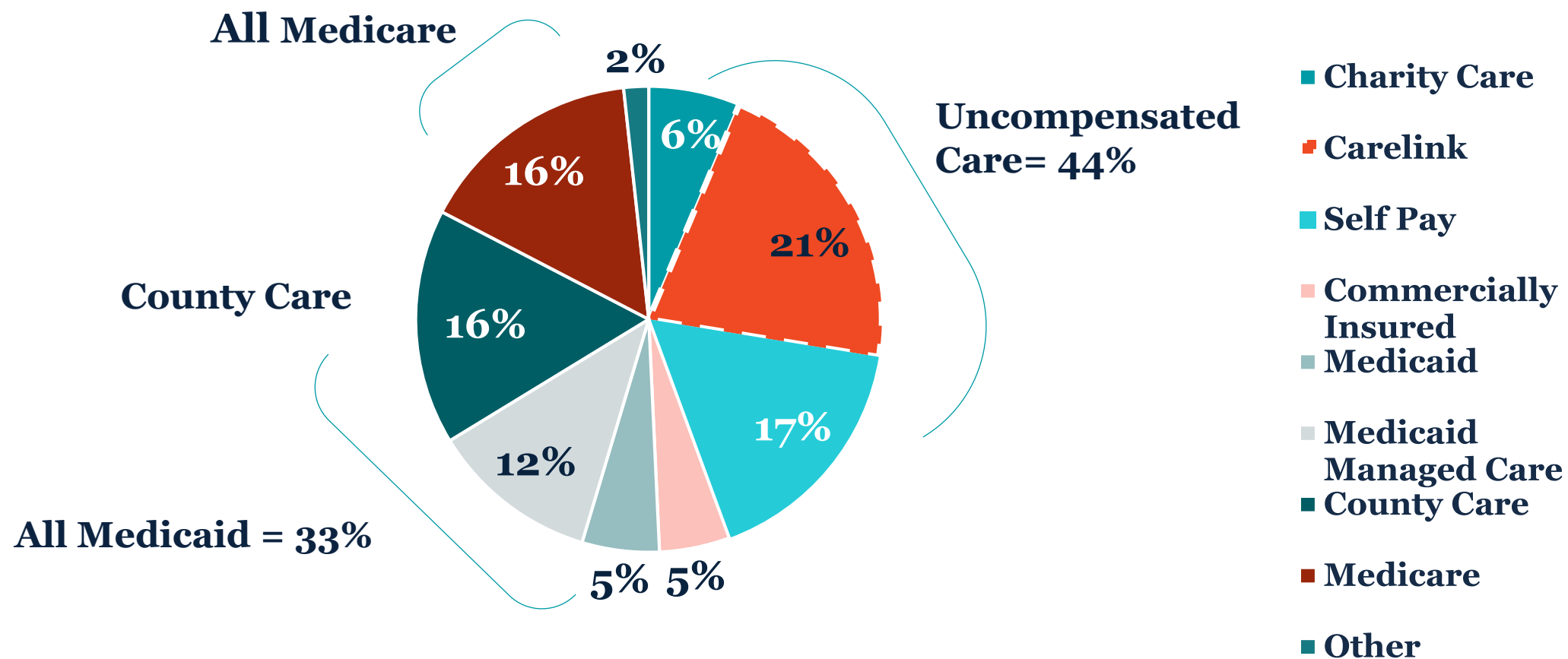
Appendix

System-wide Volumes / Stats

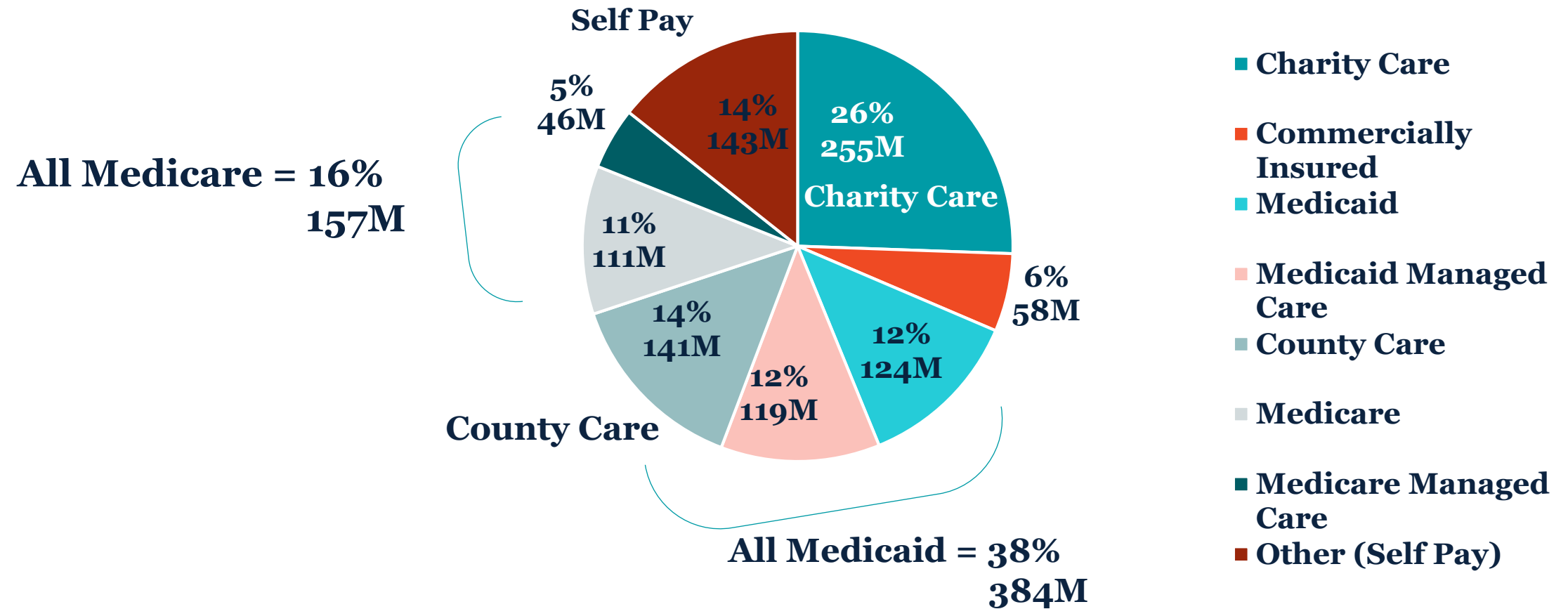


COOK COUNTY
HEALTH

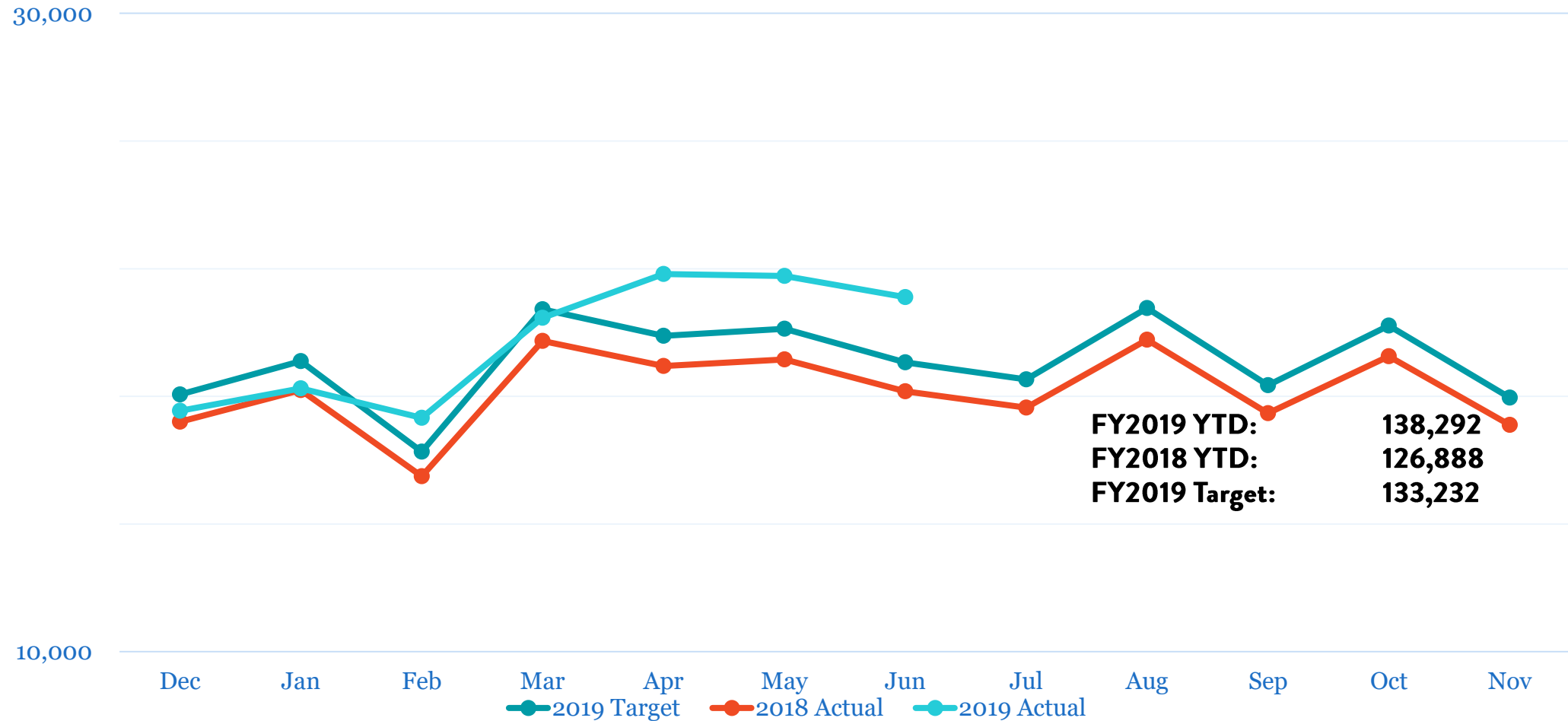
System Payor Mix By Visit as of June 2019



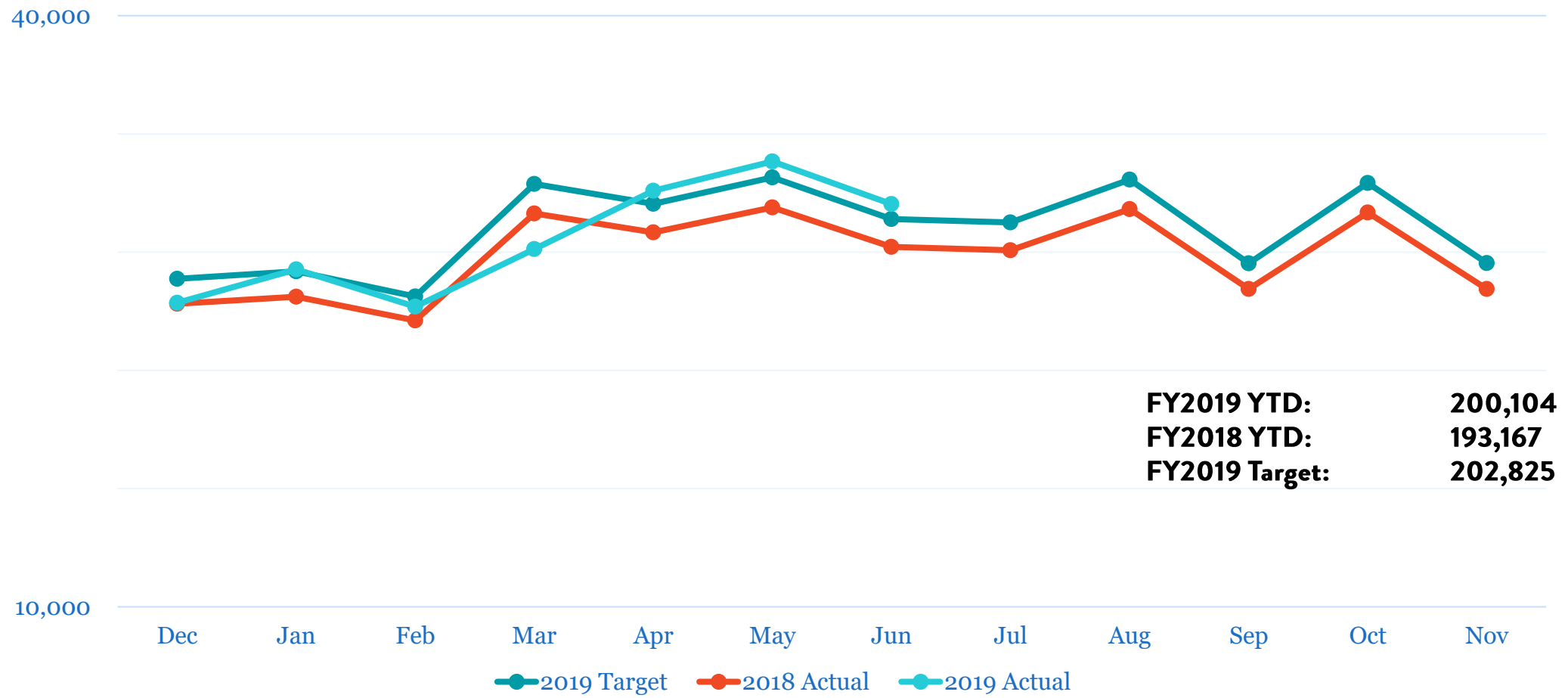
System Payor Mix By Charges as of June 2019



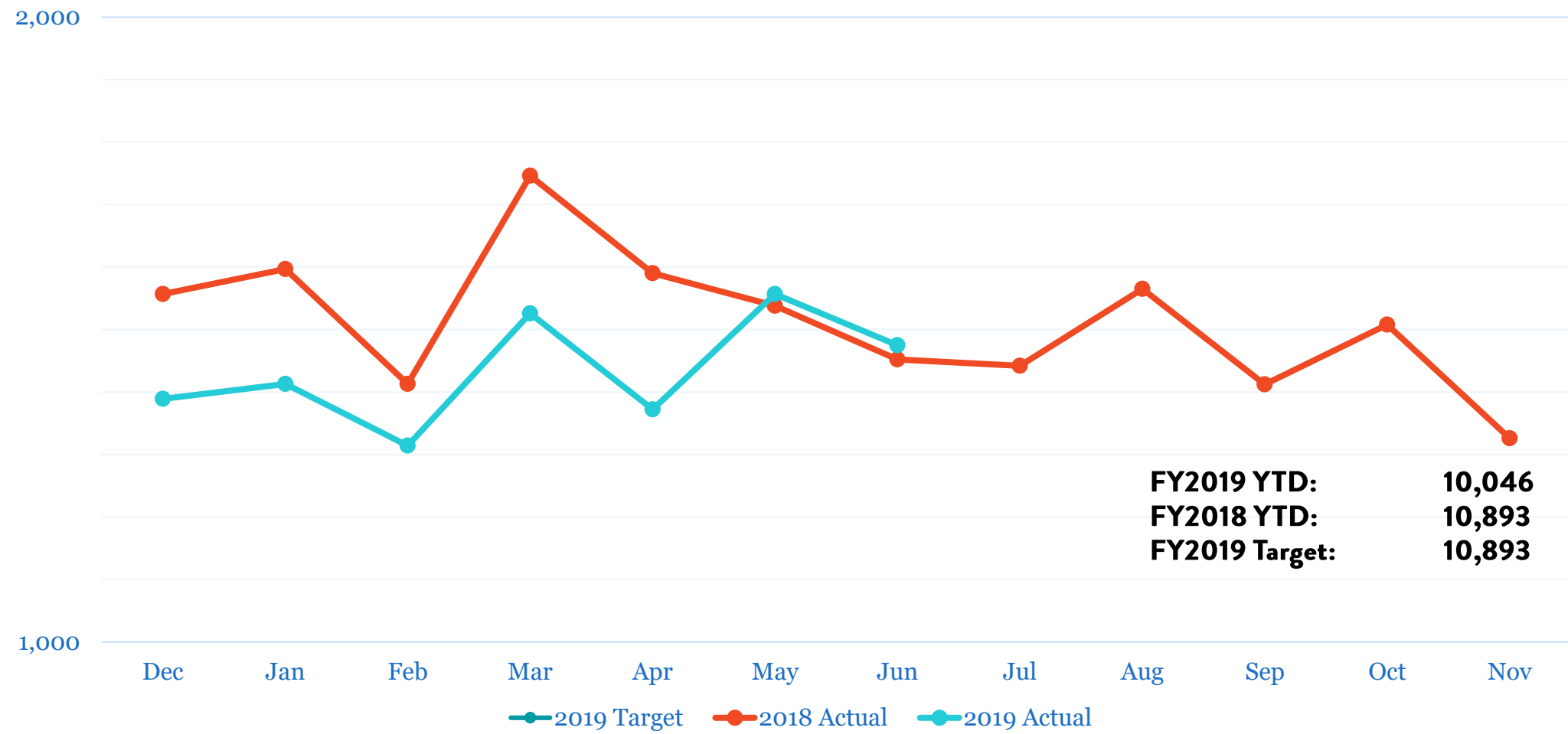
Primary Care Provider Visits



Specialty Care Provider Visits

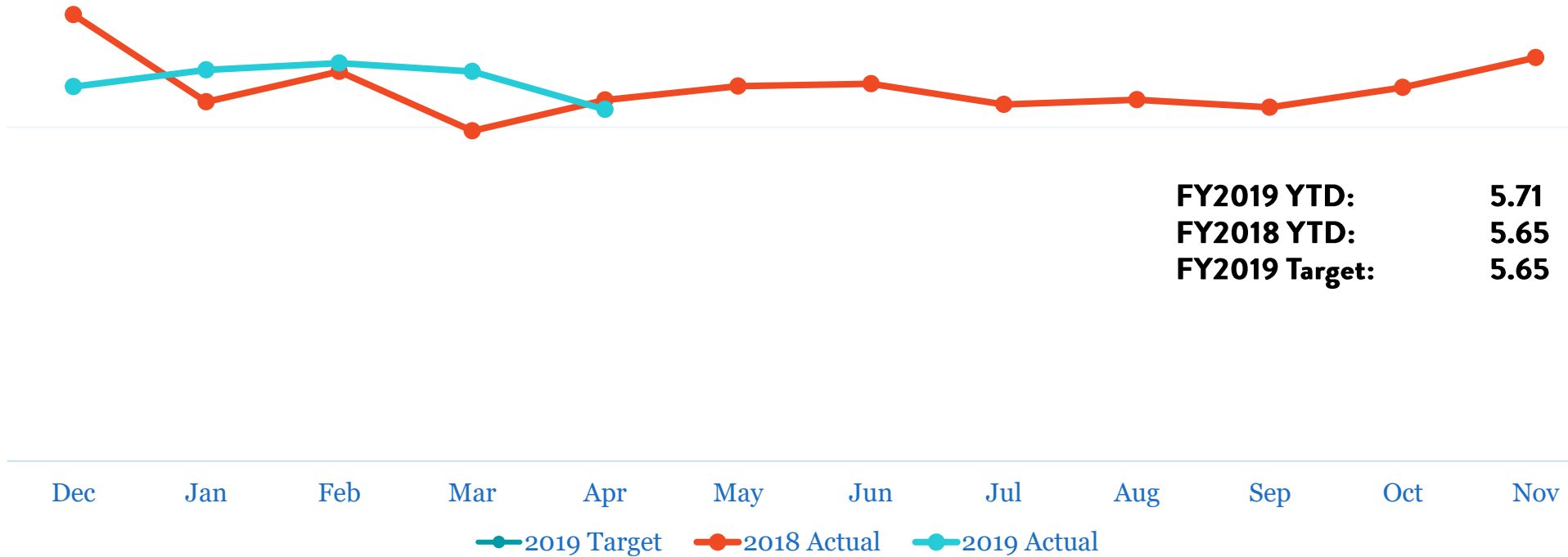


Total Inpatient Discharges

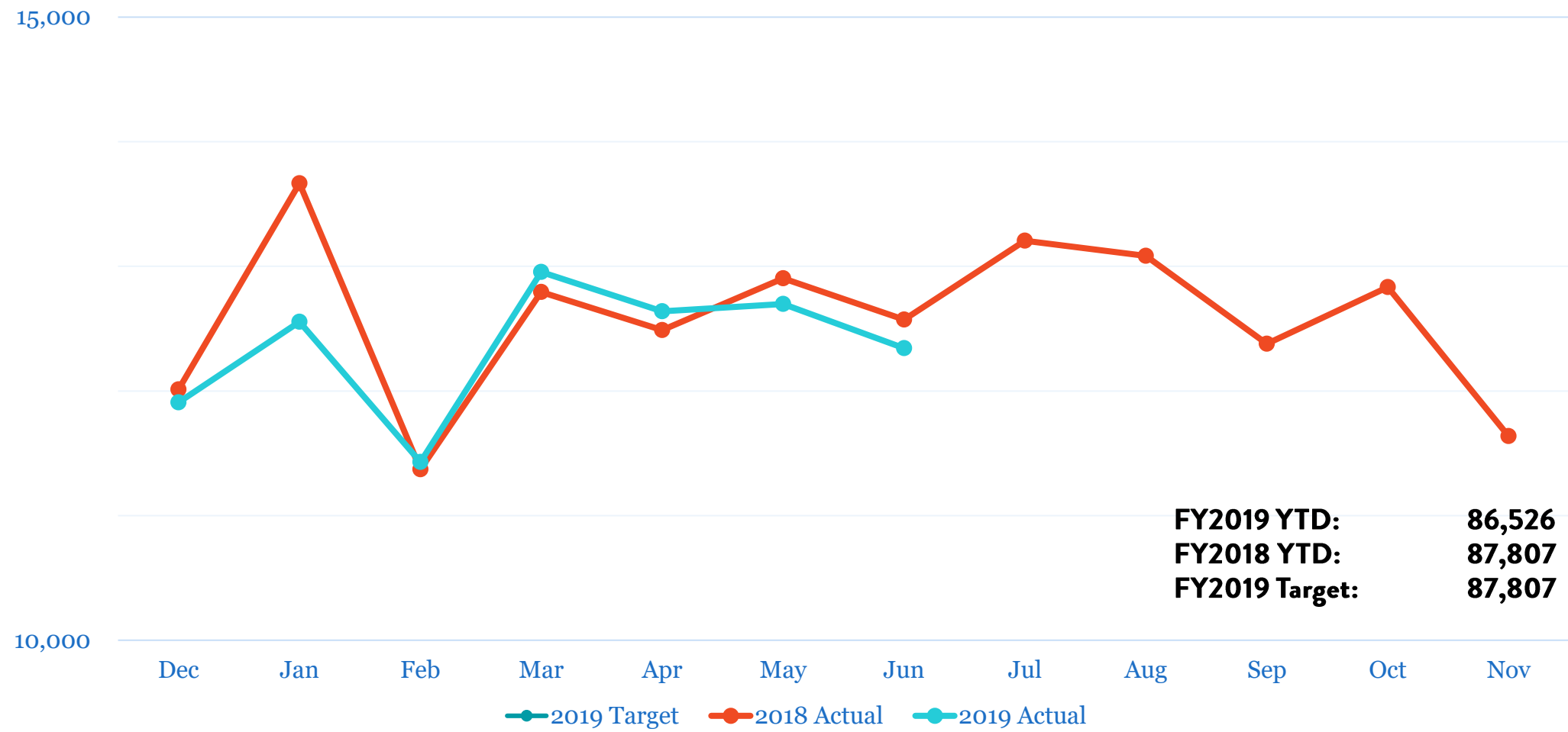


Average Length of Stay

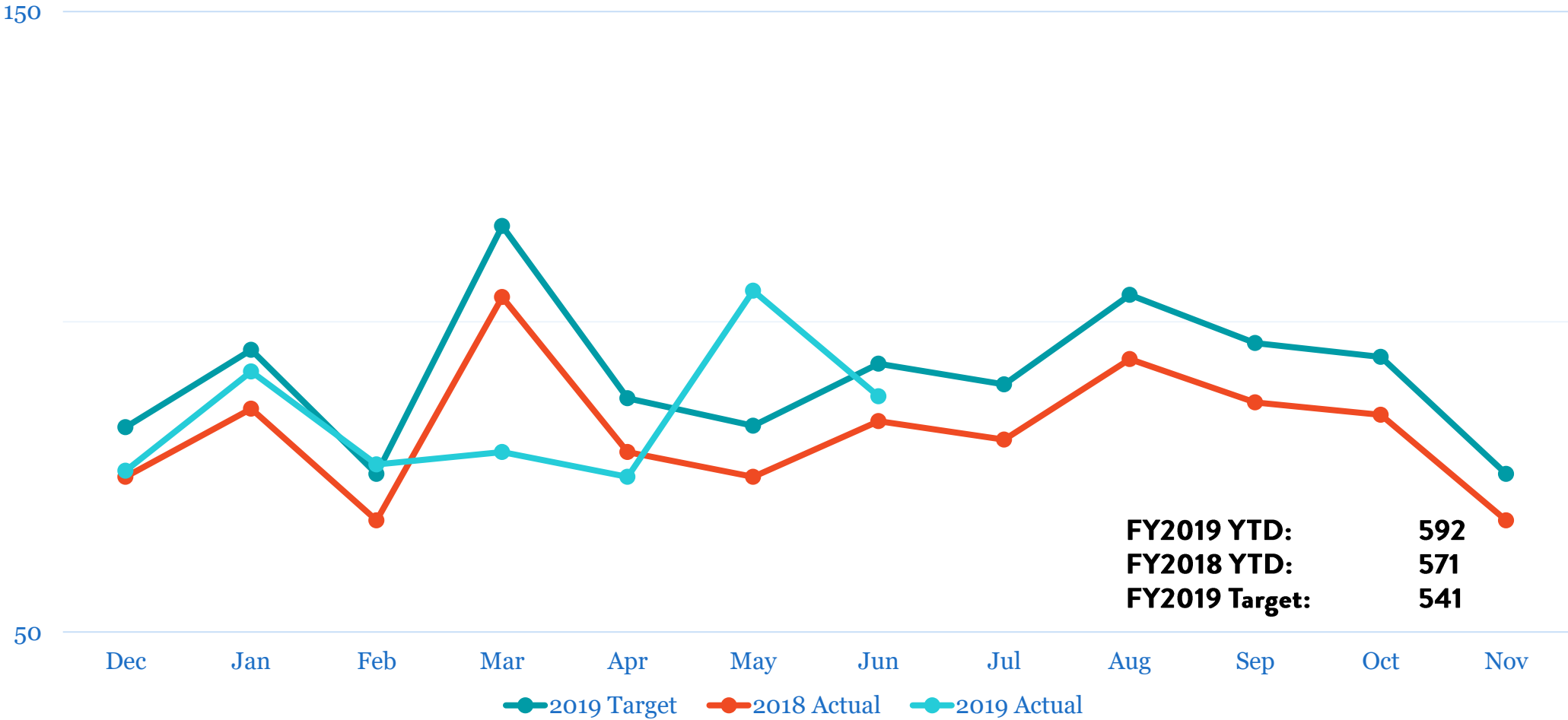
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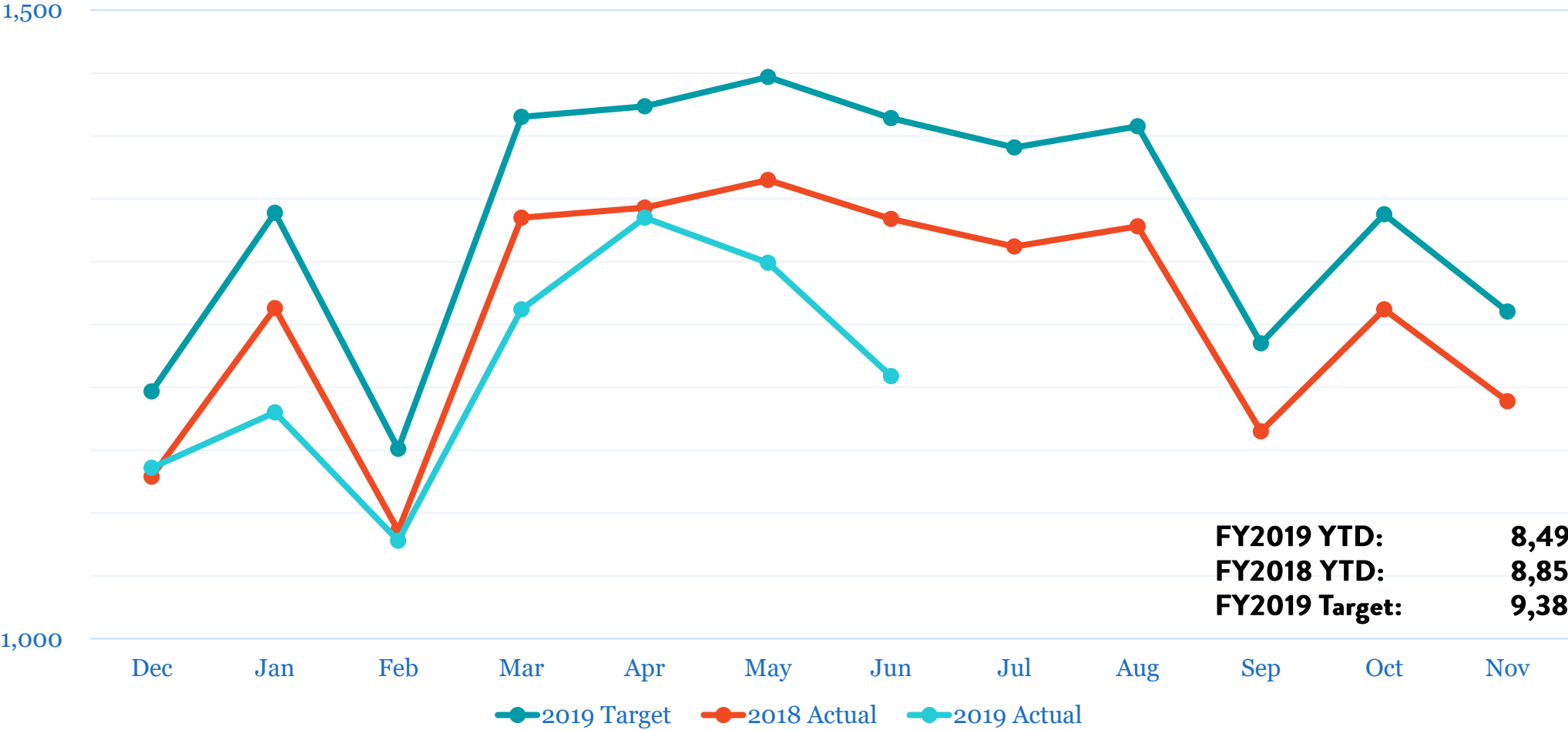
Total Emergency Room Visits



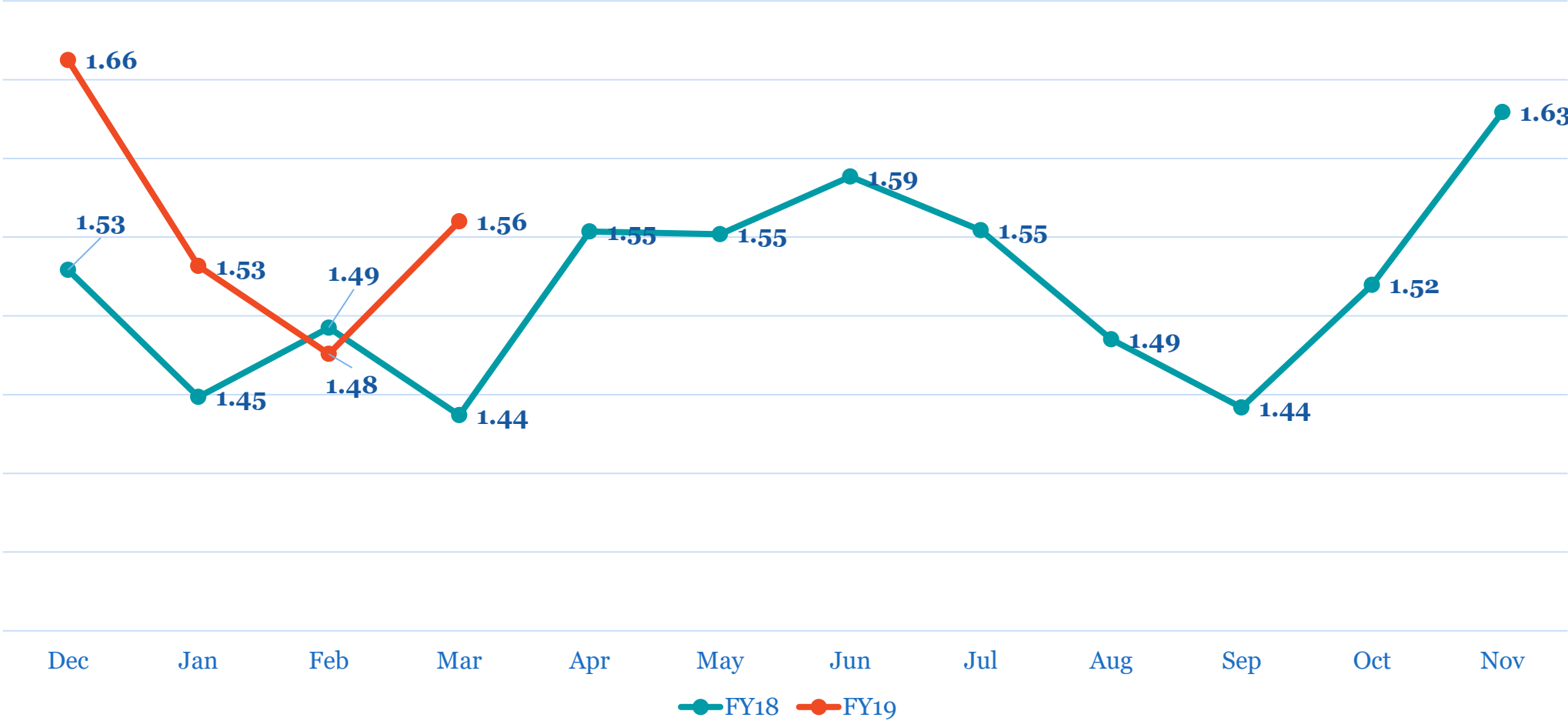
Total Deliveries



Total Surgical Cases



Case Mix Index



Questions?



COOK COUNTY
HEALTH